## **Local Market Update - April 2018**

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## + 12.1%

+ 84.2%

- 5.7%

Change in **New Listings** 

**April** 

Change in Closed Sales

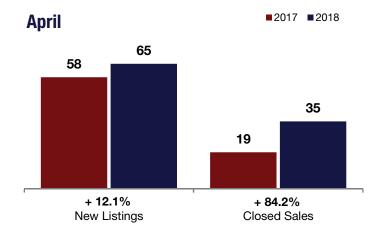
Change in Median Sales Price

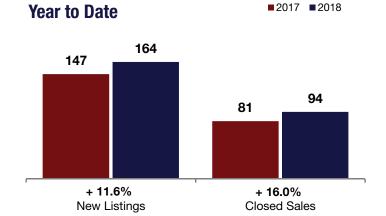
Year to Date

## Niskayuna

	, .p			roar to Date		
	2017	2018	+/-	2017	2018	+/-
New Listings	58	65	+ 12.1%	147	164	+ 11.6%
Closed Sales	19	35	+ 84.2%	81	94	+ 16.0%
Median Sales Price*	\$263,900	\$248,900	- 5.7%	\$239,700	\$242,500	+ 1.2%
Percent of Original List Price Received*	95.9%	96.6%	+ 0.7%	92.6%	93.8%	+ 1.3%
Days on Market Until Sale	77	51	- 34.1%	92	73	- 20.7%
Inventory of Homes for Sale	109	93	- 14.7%			
Months Supply of Inventory	3.4	3.0	- 12.2%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





## **Change in Median Sales Price from Prior Year** (6-Month Average)\*\*



<sup>1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018</sup>