

Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



North Colonie

+ 35.1%

Change in
New Listings

- 38.3%

Change in
Closed Sales

+ 10.8%

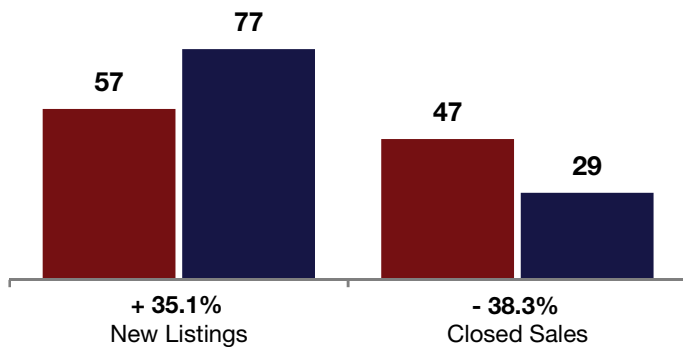
Change in
Median Sales Price

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	57	77	+ 35.1%	247	232	- 6.1%
Closed Sales	47	29	- 38.3%	147	117	- 20.4%
Median Sales Price*	\$279,900	\$310,000	+ 10.8%	\$282,000	\$265,000	- 6.0%
Percent of Original List Price Received*	99.8%	98.1%	- 1.7%	98.9%	97.0%	- 1.9%
Days on Market Until Sale	52	40	- 21.8%	49	45	- 8.6%
Inventory of Homes for Sale	156	168	+ 7.7%	--	--	--
Months Supply of Inventory	3.4	3.8	+ 11.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

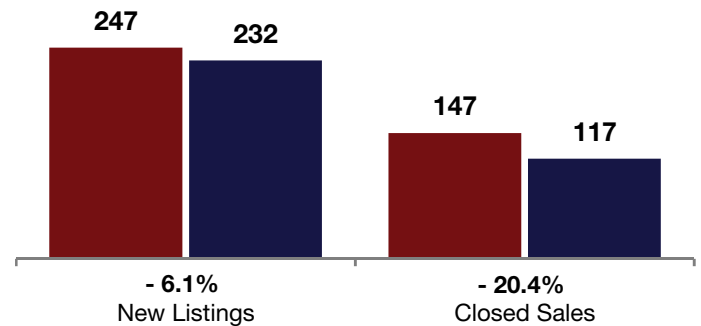
April

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.