

# Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## South Colonie

**+ 52.5%**

Change in  
New Listings

**+ 7.4%**

Change in  
Closed Sales

**+ 20.5%**

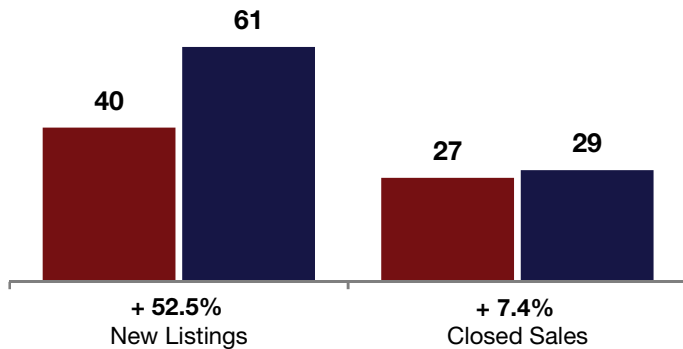
Change in  
Median Sales Price

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	40	61	+ 52.5%	144	158	+ 9.7%
Closed Sales	27	29	+ 7.4%	113	126	+ 11.5%
Median Sales Price*	\$195,000	\$235,000	+ 20.5%	\$202,900	\$210,000	+ 3.5%
Percent of Original List Price Received*	97.3%	99.1%	+ 1.9%	97.3%	97.1%	- 0.3%
Days on Market Until Sale	107	60	- 44.1%	61	45	- 26.3%
Inventory of Homes for Sale	66	62	- 6.1%	--	--	--
Months Supply of Inventory	1.9	1.6	- 14.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

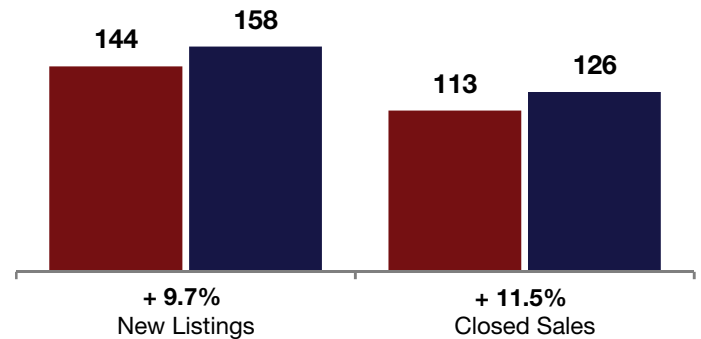
### April

■ 2017 ■ 2018



### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.