

Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 37.5%

- 20.0%

+ 32.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Guilderland

April

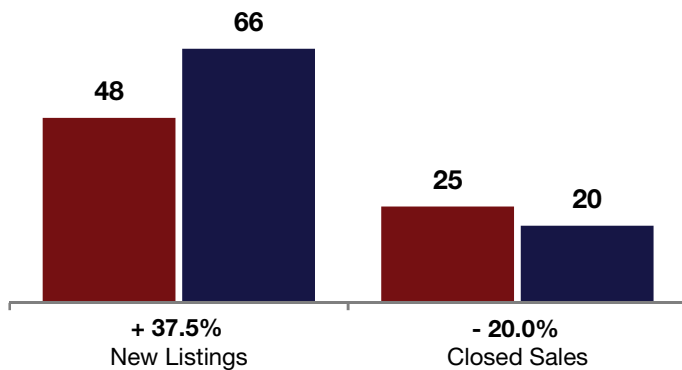
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	48	66	+ 37.5%	153	178	+ 16.3%
Closed Sales	25	20	- 20.0%	105	91	- 13.3%
Median Sales Price*	\$226,000	\$299,950	+ 32.7%	\$250,000	\$275,000	+ 10.0%
Percent of Original List Price Received*	99.3%	98.7%	- 0.7%	96.7%	96.5%	- 0.2%
Days on Market Until Sale	50	37	- 27.2%	51	45	- 13.5%
Inventory of Homes for Sale	146	125	- 14.4%	--	--	--
Months Supply of Inventory	4.3	3.8	- 12.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

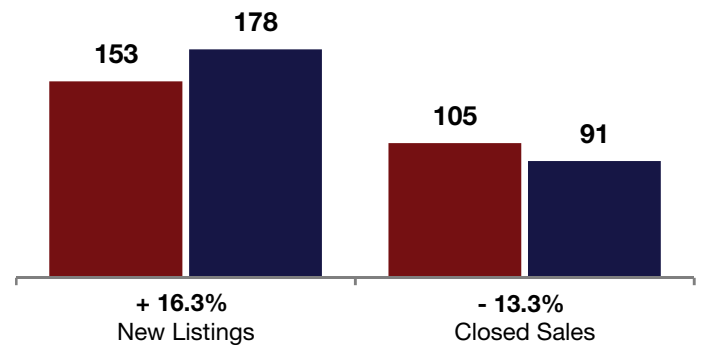
April

■ 2017 ■ 2018

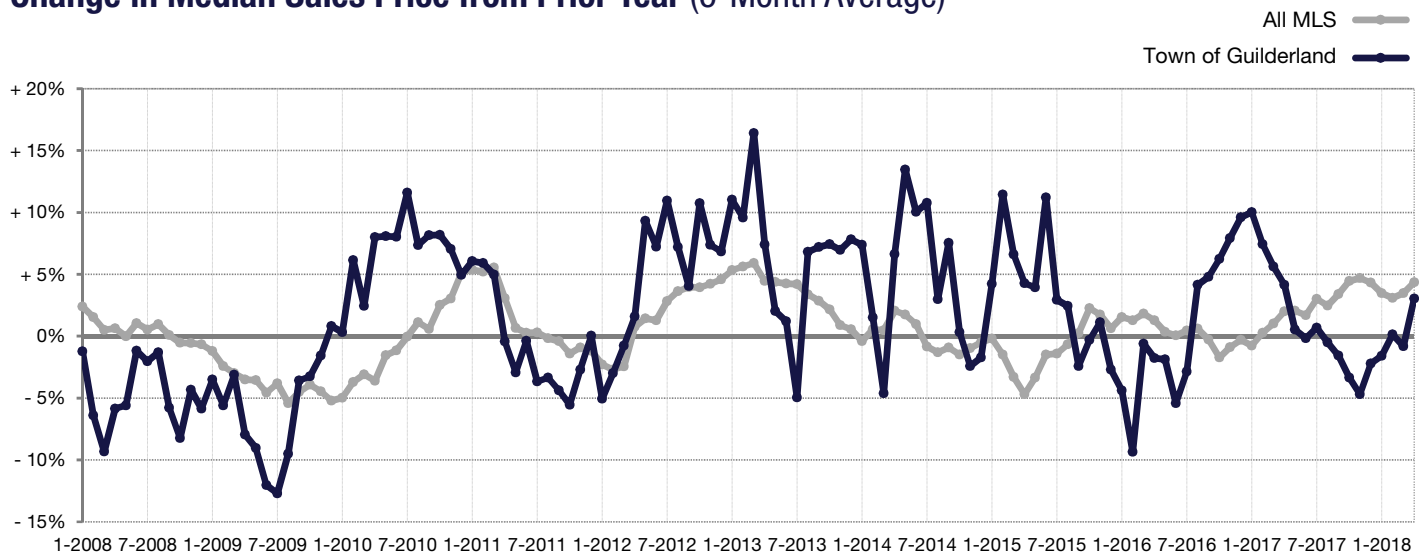


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.