

Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 20.3%

+ 41.2%

+ 29.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

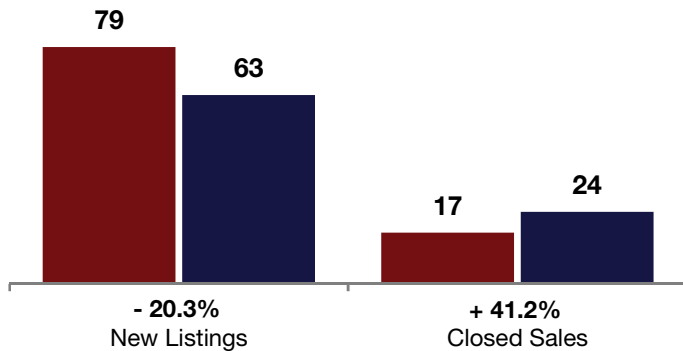
Town of Halfmoon

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	79	63	- 20.3%	183	160	- 12.6%
Closed Sales	17	24	+ 41.2%	78	85	+ 9.0%
Median Sales Price*	\$285,000	\$369,750	+ 29.7%	\$300,000	\$350,000	+ 16.7%
Percent of Original List Price Received*	99.8%	101.5%	+ 1.7%	99.4%	100.8%	+ 1.3%
Days on Market Until Sale	67	60	- 10.3%	47	59	+ 25.3%
Inventory of Homes for Sale	181	134	- 26.0%	--	--	--
Months Supply of Inventory	7.1	4.8	- 31.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

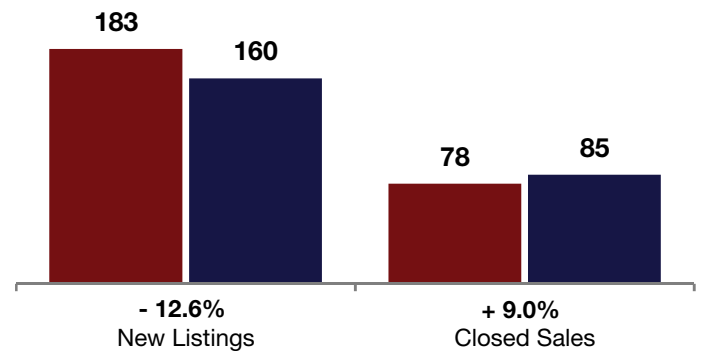
April

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.