

+ 36.6%

+ 35.0%

- 17.7%

Change in **New Listings** 

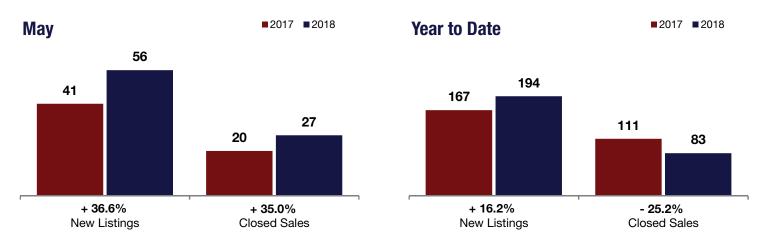
Change in Closed Sales

Change in Median Sales Price

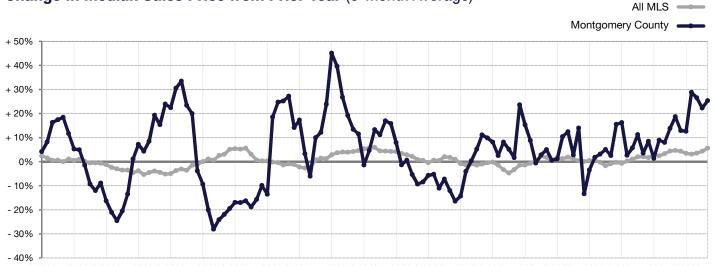
## **Montgomery County**

	way			Year to Date		
	2017	2018	+/-	2017	2018	+/-
New Listings	41	56	+ 36.6%	167	194	+ 16.2%
Closed Sales	20	27	+ 35.0%	111	83	- 25.2%
Median Sales Price*	\$115,941	\$95,400	- 17.7%	\$92,500	\$95,400	+ 3.1%
Percent of Original List Price Received*	88.4%	92.5%	+ 4.6%	90.0%	89.6%	- 0.4%
Days on Market Until Sale	133	82	- 38.1%	99	104	+ 4.6%
Inventory of Homes for Sale	147	129	- 12.2%			
Months Supply of Inventory	6.0	5.4	- 10.4%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



<sup>1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018</sup>