

Local Market Update – May 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 8.6%

Change in
New Listings

- 19.6%

Change in
Closed Sales

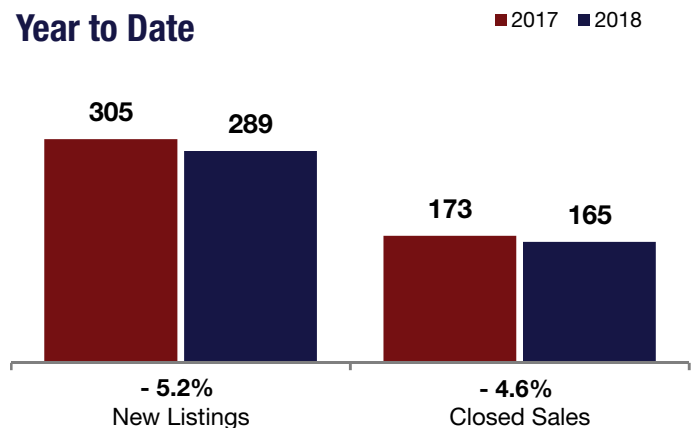
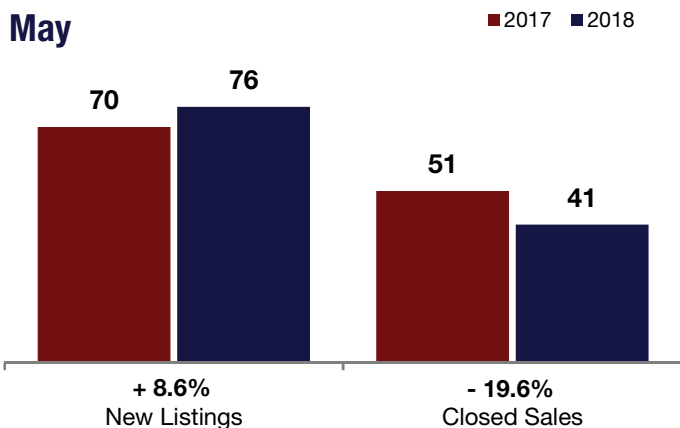
+ 9.6%

Change in
Median Sales Price

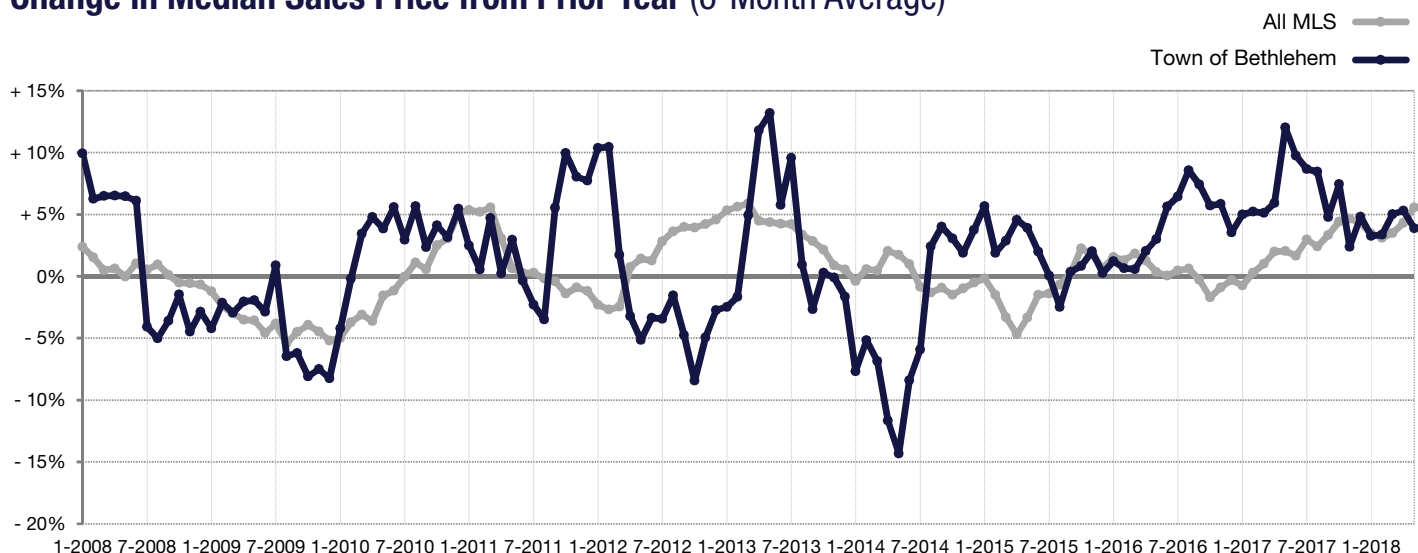
Town of Bethlehem

	May			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	70	76	+ 8.6%	305	289	- 5.2%
Closed Sales	51	41	- 19.6%	173	165	- 4.6%
Median Sales Price*	\$260,000	\$285,000	+ 9.6%	\$276,000	\$284,500	+ 3.1%
Percent of Original List Price Received*	97.1%	99.2%	+ 2.1%	97.4%	97.5%	+ 0.1%
Days on Market Until Sale	52	28	- 46.6%	48	42	- 13.8%
Inventory of Homes for Sale	171	145	- 15.2%	--	--	--
Months Supply of Inventory	4.3	3.6	- 16.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.