

Local Market Update – May 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 1.3%

+ 15.4%

- 7.6%

Change in
New Listings

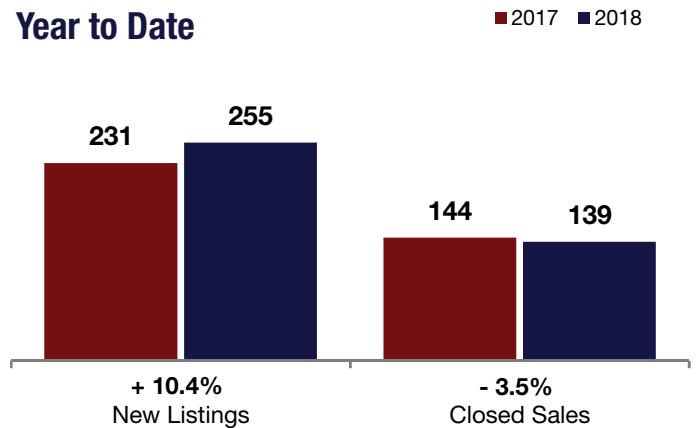
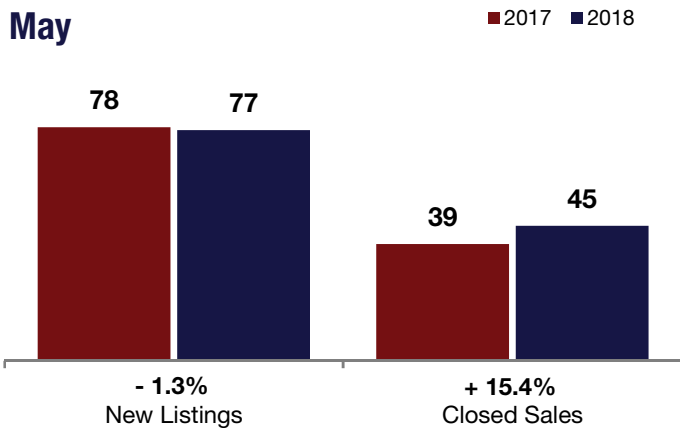
Change in
Closed Sales

Change in
Median Sales Price

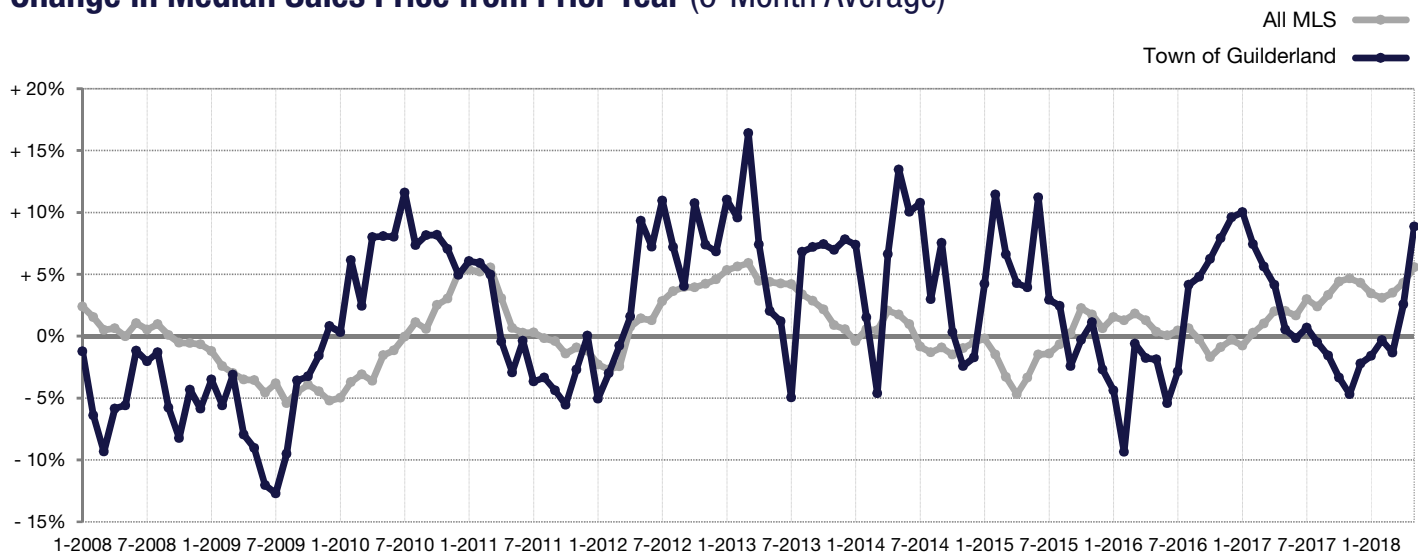
Town of Guilderland

	May			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	78	77	- 1.3%	231	255	+ 10.4%
Closed Sales	39	45	+ 15.4%	144	139	- 3.5%
Median Sales Price*	\$238,000	\$220,000	- 7.6%	\$242,750	\$250,000	+ 3.0%
Percent of Original List Price Received*	96.0%	97.9%	+ 1.9%	96.5%	96.9%	+ 0.4%
Days on Market Until Sale	60	42	- 29.8%	54	44	- 17.6%
Inventory of Homes for Sale	155	142	- 8.4%	--	--	--
Months Supply of Inventory	4.5	4.4	- 4.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.