Local Market Update - June 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Year to Date

City of Troy

| | + 11.8% | - 30.4% | + 14.0% |
|--|---------|---------|---------|
|--|---------|---------|---------|

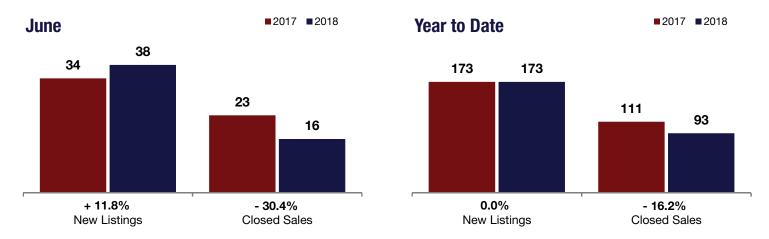
Change in Change in Change in

New Listings Closed Sales Median Sales Price

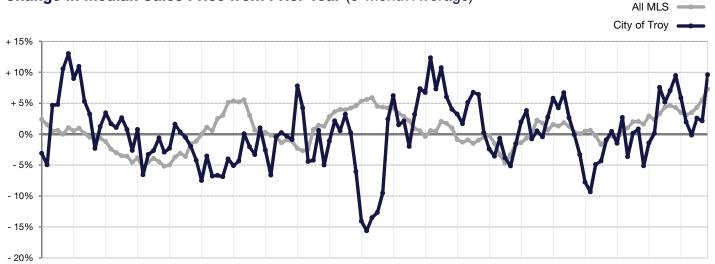
| | Cuito | | | roal to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2017 | 2018 | +/- | 2017 | 2018 | +/- |
| New Listings | 34 | 38 | + 11.8% | 173 | 173 | 0.0% |
| Closed Sales | 23 | 16 | - 30.4% | 111 | 93 | - 16.2% |
| Median Sales Price* | \$141,000 | \$160,700 | + 14.0% | \$122,000 | \$145,000 | + 18.9% |
| Percent of Original List Price Received* | 91.4% | 91.7% | + 0.3% | 92.3% | 94.1% | + 1.9% |
| Days on Market Until Sale | 47 | 65 | + 37.0% | 73 | 57 | - 22.1% |
| Inventory of Homes for Sale | 98 | 64 | - 34.7% | | | |
| Months Supply of Inventory | 4.7 | 2.9 | - 37.7% | | | |
| Thomas Supply of involvery | , | | 07.170 | | | |

June

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018