

Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 4.7%

Change in
New Listings

- 11.9%

Change in
Closed Sales

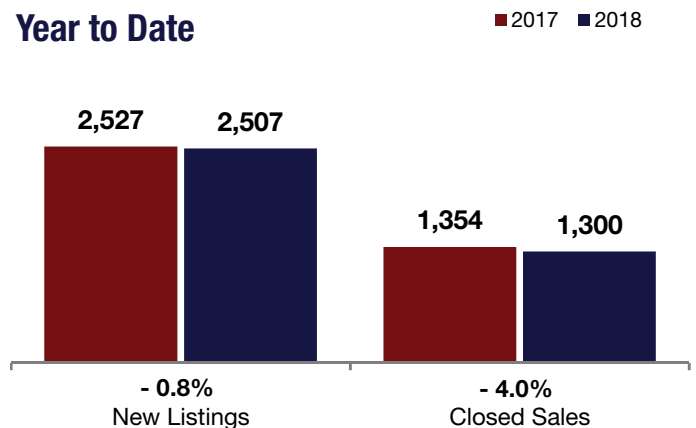
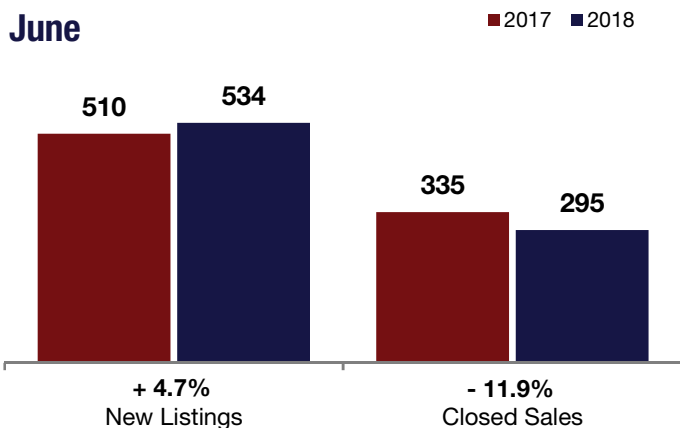
+ 4.2%

Change in
Median Sales Price

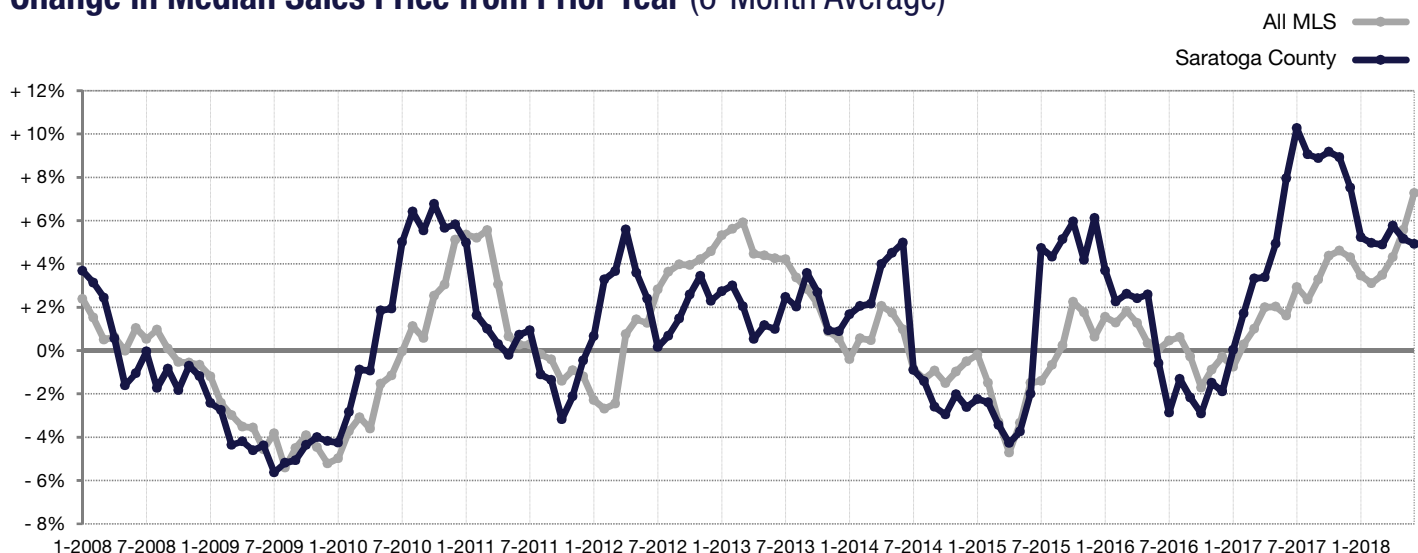
Saratoga County

	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	510	534	+ 4.7%	2,527	2,507	- 0.8%
Closed Sales	335	295	- 11.9%	1,354	1,300	- 4.0%
Median Sales Price*	\$307,100	\$320,000	+ 4.2%	\$284,450	\$298,250	+ 4.9%
Percent of Original List Price Received*	98.6%	98.6%	+ 0.0%	96.8%	97.7%	+ 0.9%
Days on Market Until Sale	51	43	- 15.0%	61	58	- 4.1%
Inventory of Homes for Sale	1,535	1,452	- 5.4%	--	--	--
Months Supply of Inventory	6.0	5.8	- 3.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.