

Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 19.6%

Change in
New Listings

- 8.6%

Change in
Closed Sales

+ 5.5%

Change in
Median Sales Price

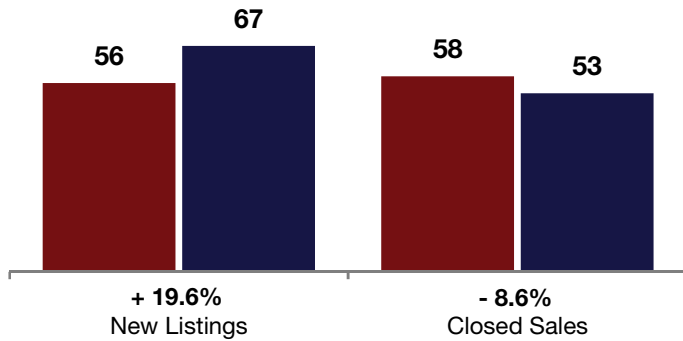
Town of Bethlehem

	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	56	67	+ 19.6%	361	356	- 1.4%
Closed Sales	58	53	- 8.6%	231	219	- 5.2%
Median Sales Price*	\$286,250	\$302,000	+ 5.5%	\$277,009	\$285,000	+ 2.9%
Percent of Original List Price Received*	98.1%	99.6%	+ 1.6%	97.6%	98.0%	+ 0.5%
Days on Market Until Sale	32	20	- 36.8%	44	37	- 16.6%
Inventory of Homes for Sale	168	153	- 8.9%	--	--	--
Months Supply of Inventory	4.3	3.8	- 10.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

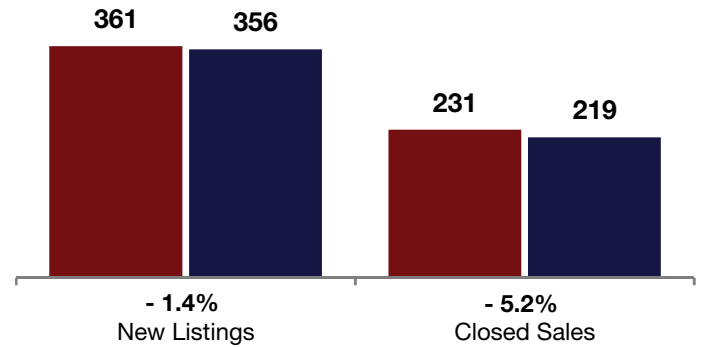
June

■ 2017 ■ 2018

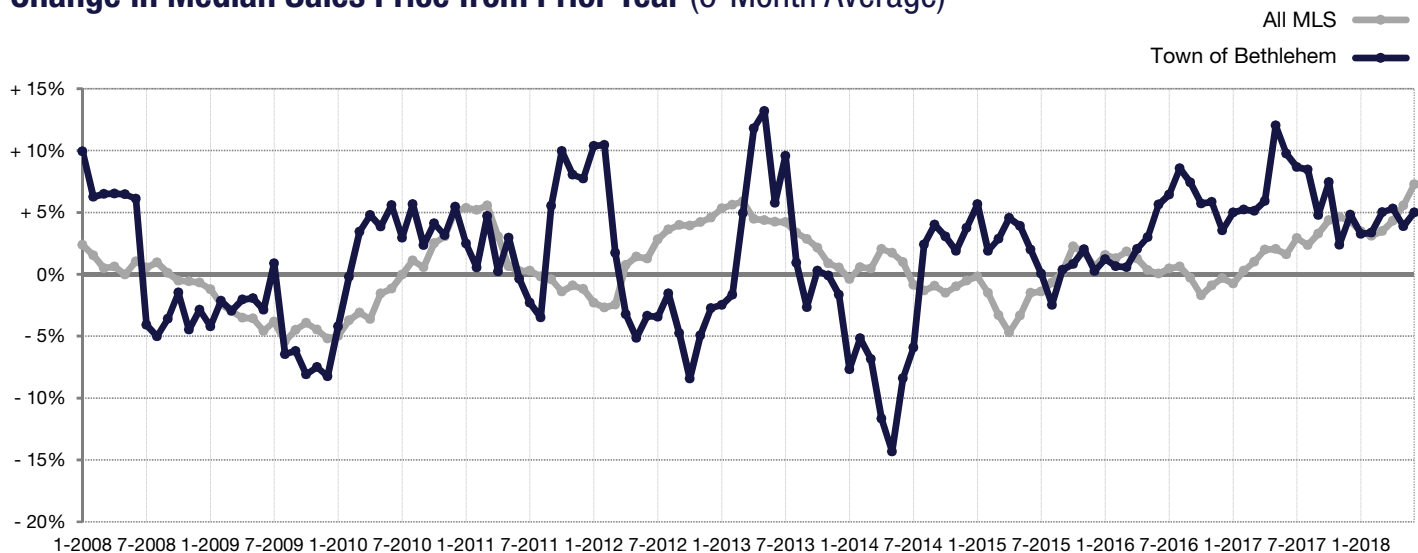


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.