

# Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of East Greenbush

**- 6.1%**

Change in  
New Listings

**- 17.6%**

Change in  
Closed Sales

**- 1.3%**

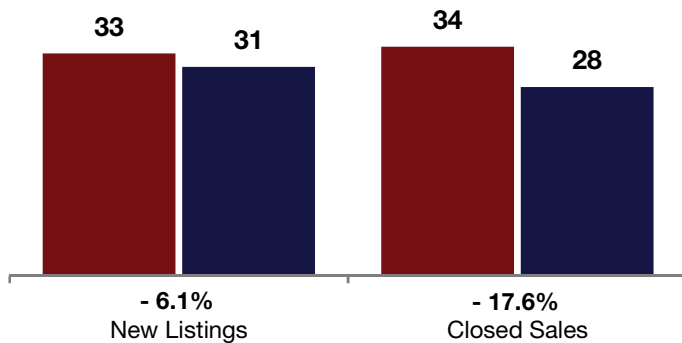
Change in  
Median Sales Price

	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	33	31	- 6.1%	173	168	- 2.9%
Closed Sales	34	28	- 17.6%	97	120	+ 23.7%
Median Sales Price*	\$228,900	<b>\$226,000</b>	- 1.3%	\$210,000	<b>\$201,182</b>	- 4.2%
Percent of Original List Price Received*	97.7%	<b>97.4%</b>	- 0.3%	96.8%	<b>95.8%</b>	- 1.0%
Days on Market Until Sale	35	<b>41</b>	+ 16.0%	45	<b>47</b>	+ 4.1%
Inventory of Homes for Sale	90	<b>73</b>	- 18.9%	--	--	--
Months Supply of Inventory	5.0	<b>3.3</b>	- 34.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

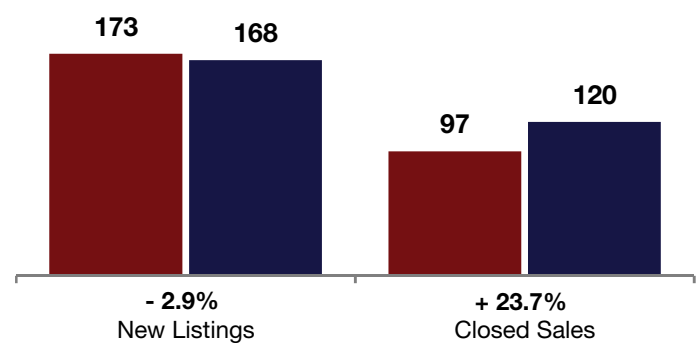
### June

■ 2017 ■ 2018

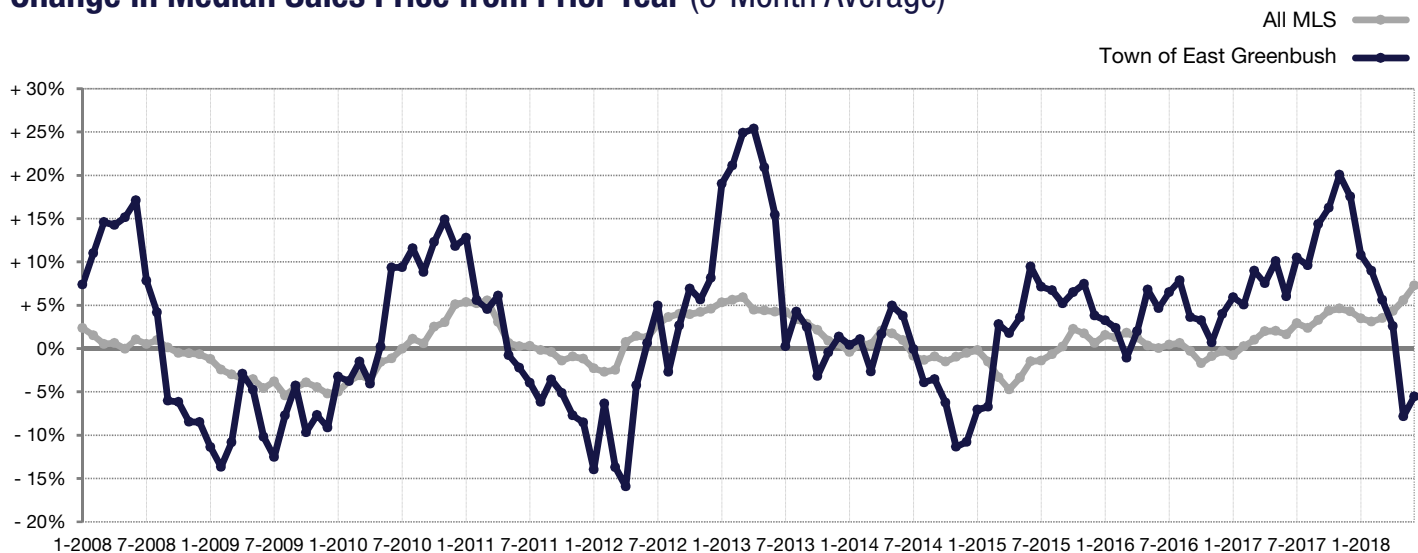


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.