

Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 22.6%

Change in
New Listings

+ 32.3%

Change in
Closed Sales

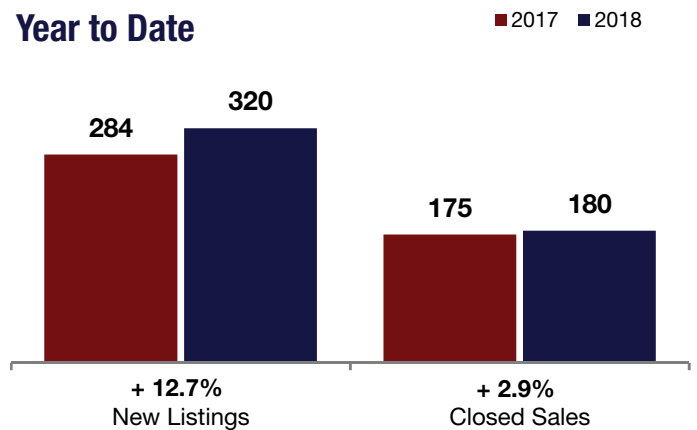
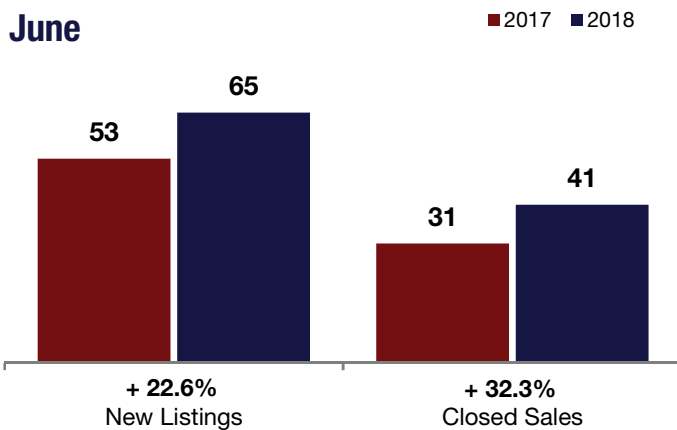
+ 19.0%

Change in
Median Sales Price

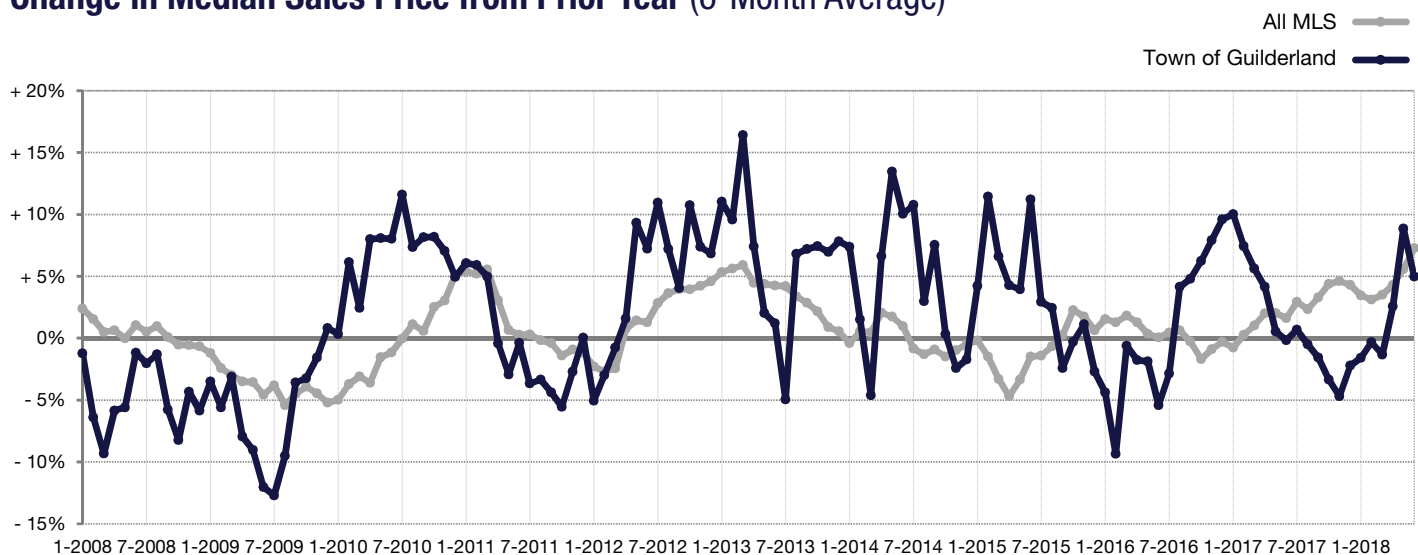
Town of Guilderland

	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	53	65	+ 22.6%	284	320	+ 12.7%
Closed Sales	31	41	+ 32.3%	175	180	+ 2.9%
Median Sales Price*	\$247,900	\$295,000	+ 19.0%	\$245,500	\$269,900	+ 9.9%
Percent of Original List Price Received*	98.7%	98.4%	- 0.3%	96.9%	97.2%	+ 0.3%
Days on Market Until Sale	39	33	- 13.8%	51	42	- 18.2%
Inventory of Homes for Sale	160	164	+ 2.5%	--	--	--
Months Supply of Inventory	4.9	4.9	+ 0.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.