

# Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Saratoga County

**+ 9.3%**

Change in  
New Listings

**+ 6.6%**

Change in  
Closed Sales

**+ 0.0%**

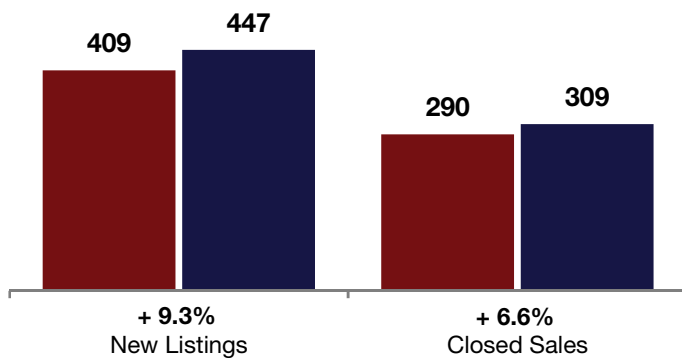
Change in  
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	409	<b>447</b>	+ 9.3%	2,936	<b>2,956</b>	+ 0.7%
Closed Sales	290	<b>309</b>	+ 6.6%	1,644	<b>1,621</b>	- 1.4%
Median Sales Price*	\$304,240	<b>\$304,300</b>	+ 0.0%	\$285,208	<b>\$299,570</b>	+ 5.0%
Percent of Original List Price Received*	97.9%	<b>99.0%</b>	+ 1.1%	97.0%	<b>98.0%</b>	+ 1.0%
Days on Market Until Sale	41	<b>40</b>	- 3.1%	57	<b>54</b>	- 4.5%
Inventory of Homes for Sale	1,559	<b>1,497</b>	- 4.0%	--	--	--
Months Supply of Inventory	6.1	<b>5.9</b>	- 2.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

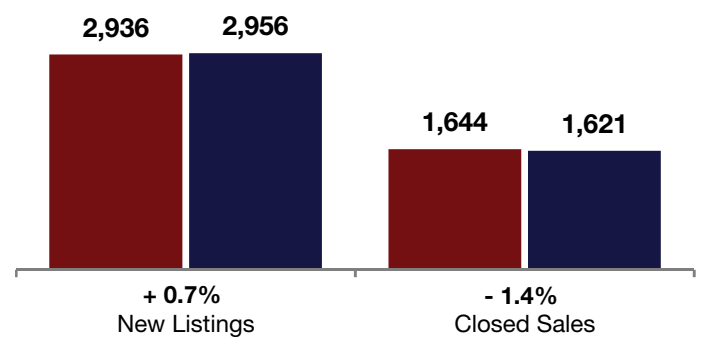
### July

■ 2017 ■ 2018

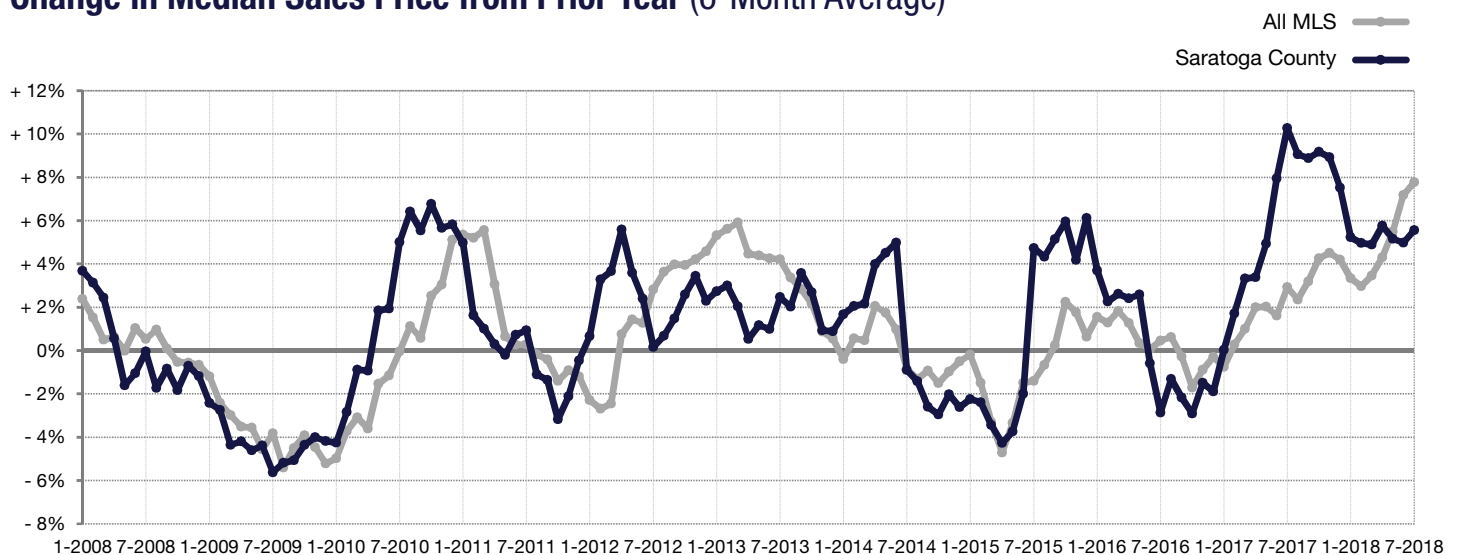


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.