

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



South Colonie

+ 19.0%

Change in
New Listings

+ 18.2%

Change in
Closed Sales

+ 7.9%

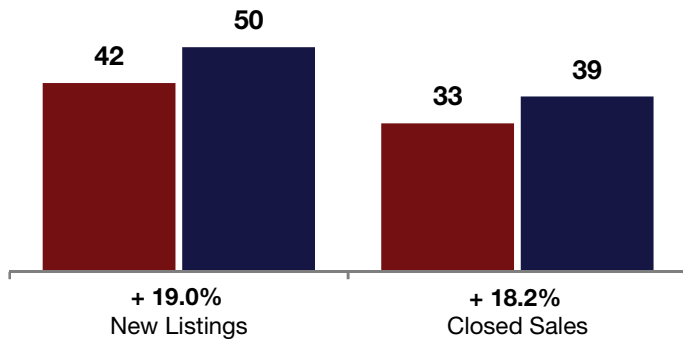
Change in
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	42	50	+ 19.0%	298	319	+ 7.0%
Closed Sales	33	39	+ 18.2%	223	252	+ 13.0%
Median Sales Price*	\$208,500	\$225,000	+ 7.9%	\$204,000	\$218,000	+ 6.9%
Percent of Original List Price Received*	99.1%	99.4%	+ 0.3%	97.6%	98.5%	+ 1.0%
Days on Market Until Sale	46	41	- 10.0%	48	40	- 15.4%
Inventory of Homes for Sale	88	86	- 2.3%	--	--	--
Months Supply of Inventory	2.5	2.2	- 8.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

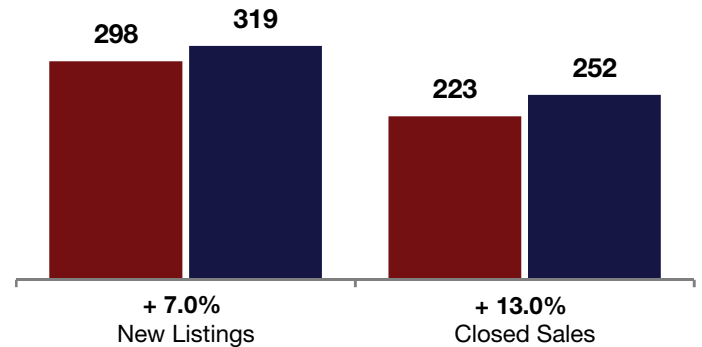
July

■ 2017 ■ 2018

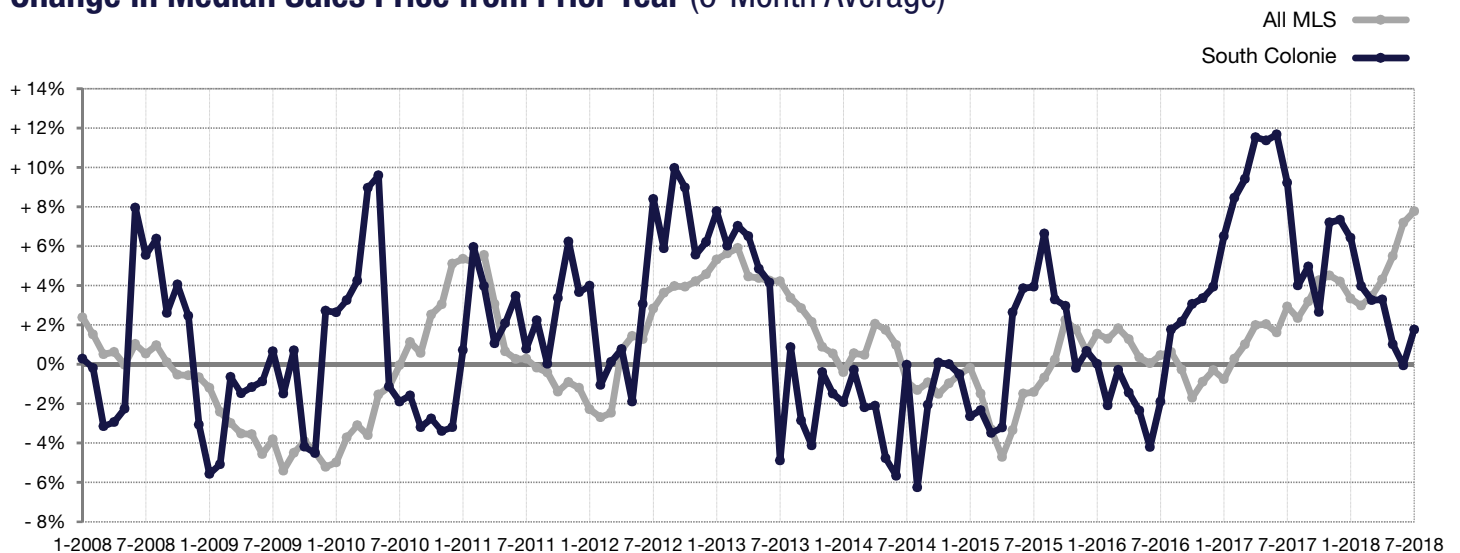


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.