

# Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**+ 4.6%**

Change in  
New Listings

**+ 6.0%**

Change in  
Closed Sales

**+ 1.6%**

Change in  
Median Sales Price

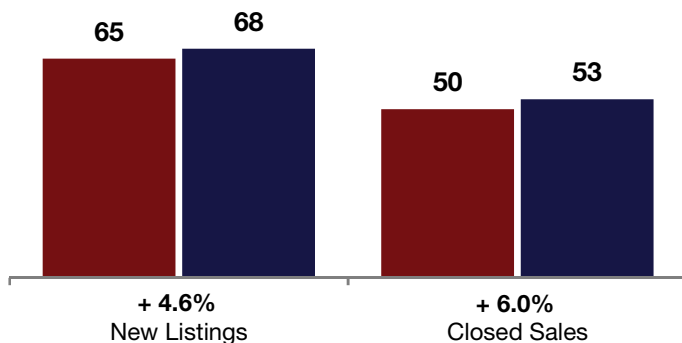
## Town of Bethlehem

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	65	<b>68</b>	+ 4.6%	426	<b>426</b>	0.0%
Closed Sales	50	<b>53</b>	+ 6.0%	281	<b>273</b>	- 2.8%
Median Sales Price*	\$304,063	<b>\$309,000</b>	+ 1.6%	\$280,000	<b>\$288,000</b>	+ 2.9%
Percent of Original List Price Received*	97.9%	<b>99.7%</b>	+ 1.9%	97.6%	<b>98.4%</b>	+ 0.8%
Days on Market Until Sale	31	<b>18</b>	- 43.0%	42	<b>33</b>	- 21.2%
Inventory of Homes for Sale	170	<b>183</b>	+ 7.6%	--	--	--
Months Supply of Inventory	4.3	<b>4.7</b>	+ 10.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

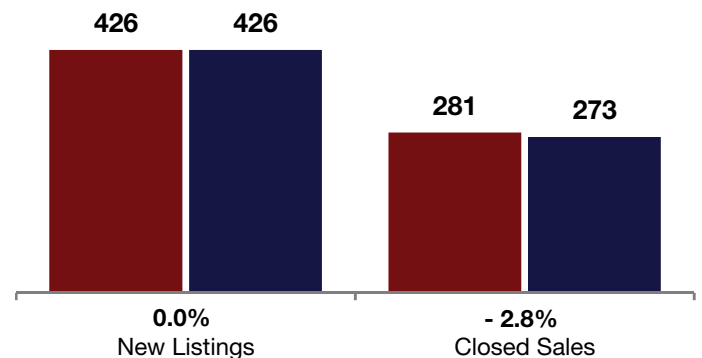
### July

■ 2017 ■ 2018

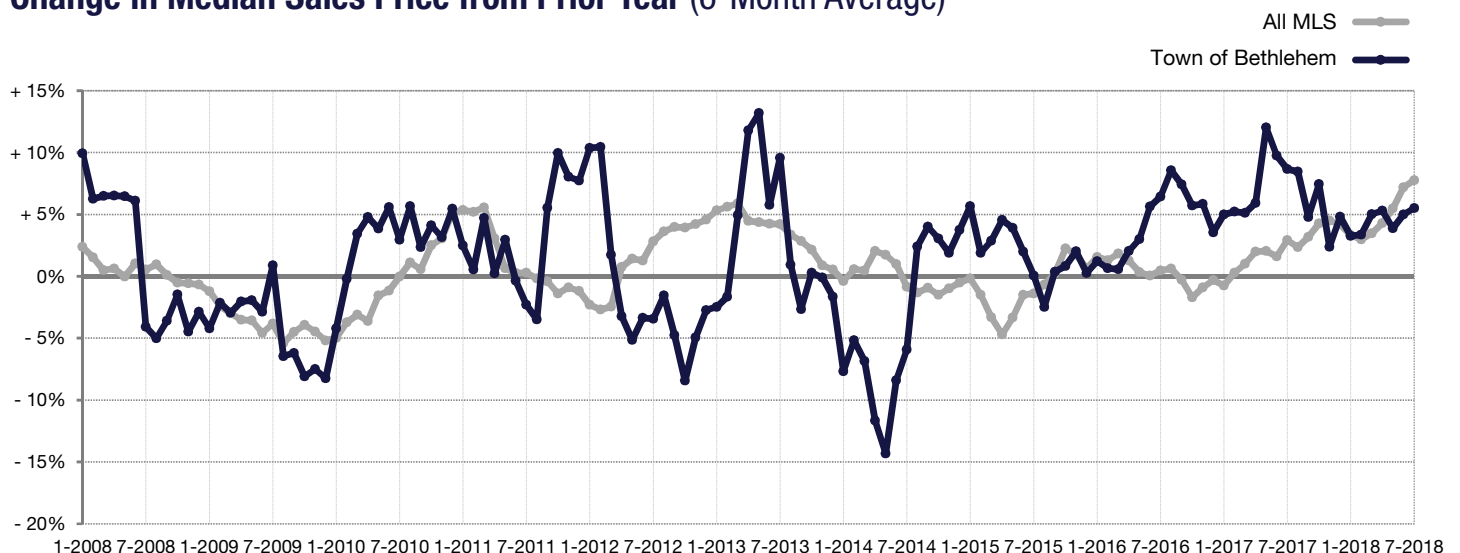


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.