

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

- 25.5%

+ 25.0%

- 11.8%

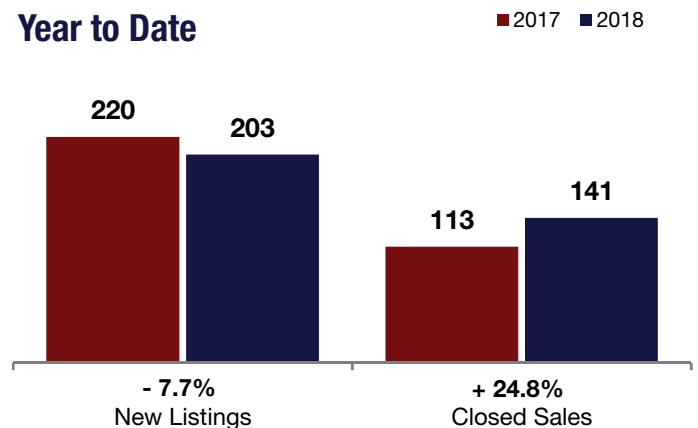
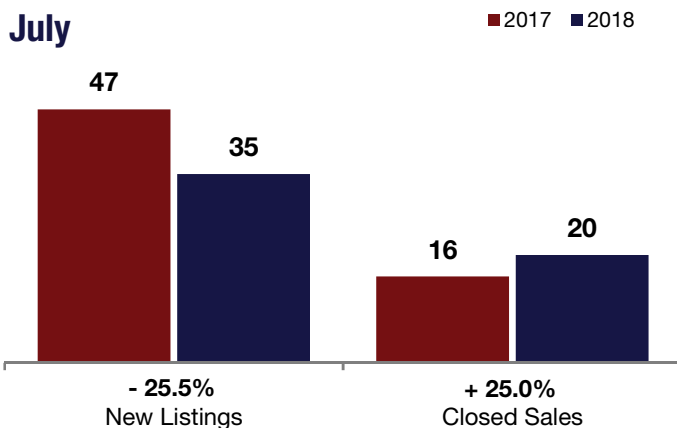
Change in
New Listings

Change in
Closed Sales

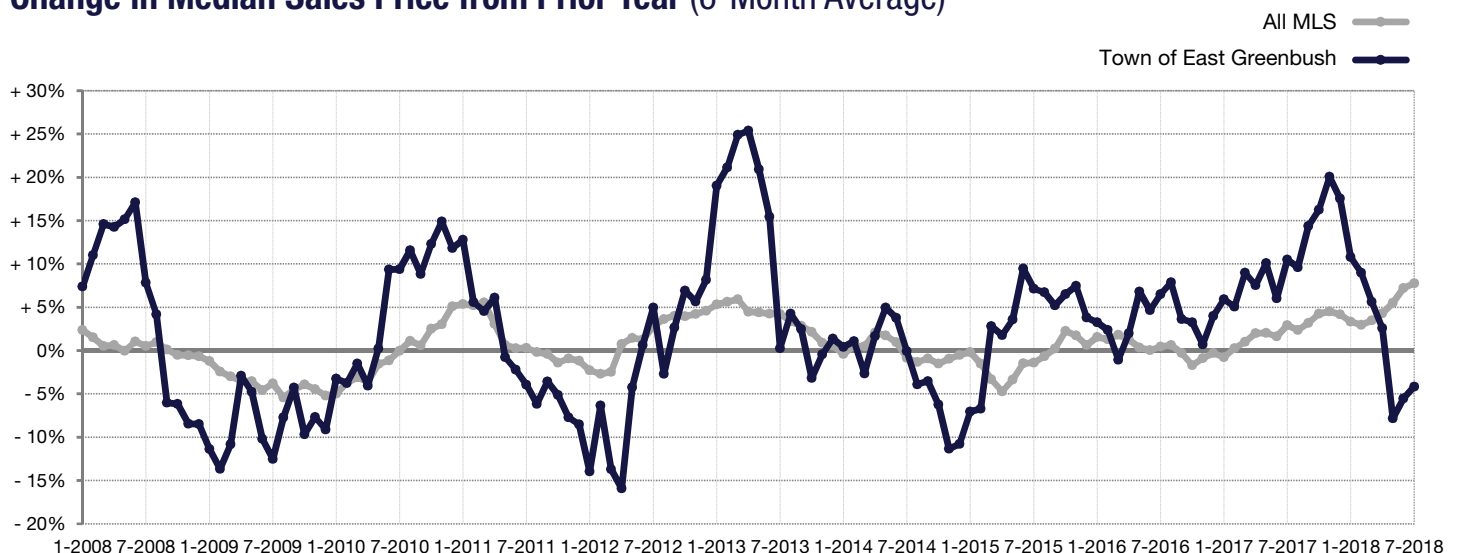
Change in
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	47	35	- 25.5%	220	203	- 7.7%
Closed Sales	16	20	+ 25.0%	113	141	+ 24.8%
Median Sales Price*	\$198,338	\$174,950	- 11.8%	\$205,000	\$195,000	- 4.9%
Percent of Original List Price Received*	98.1%	97.2%	- 1.0%	97.0%	96.0%	- 1.0%
Days on Market Until Sale	17	22	+ 33.7%	41	44	+ 5.3%
Inventory of Homes for Sale	105	77	- 26.7%	--	--	--
Months Supply of Inventory	5.7	3.4	- 39.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.