

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 5.6%

Change in
New Listings

+ 13.6%

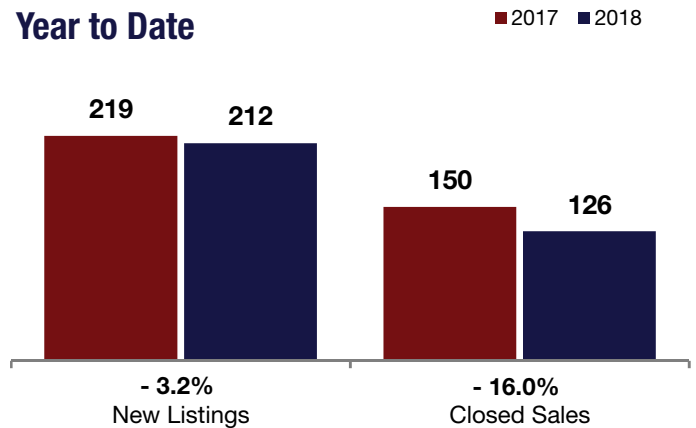
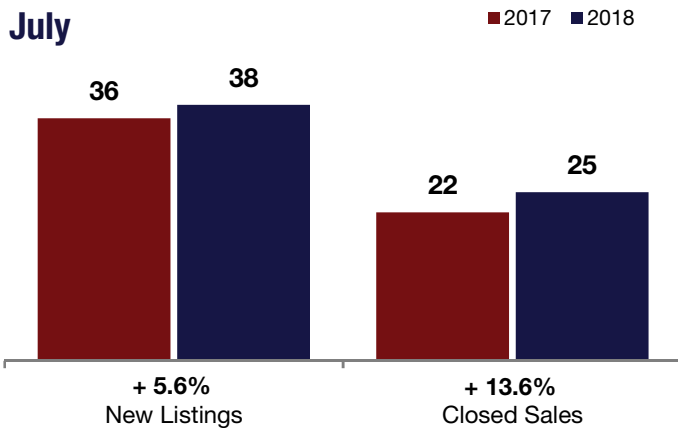
Change in
Closed Sales

- 0.4%

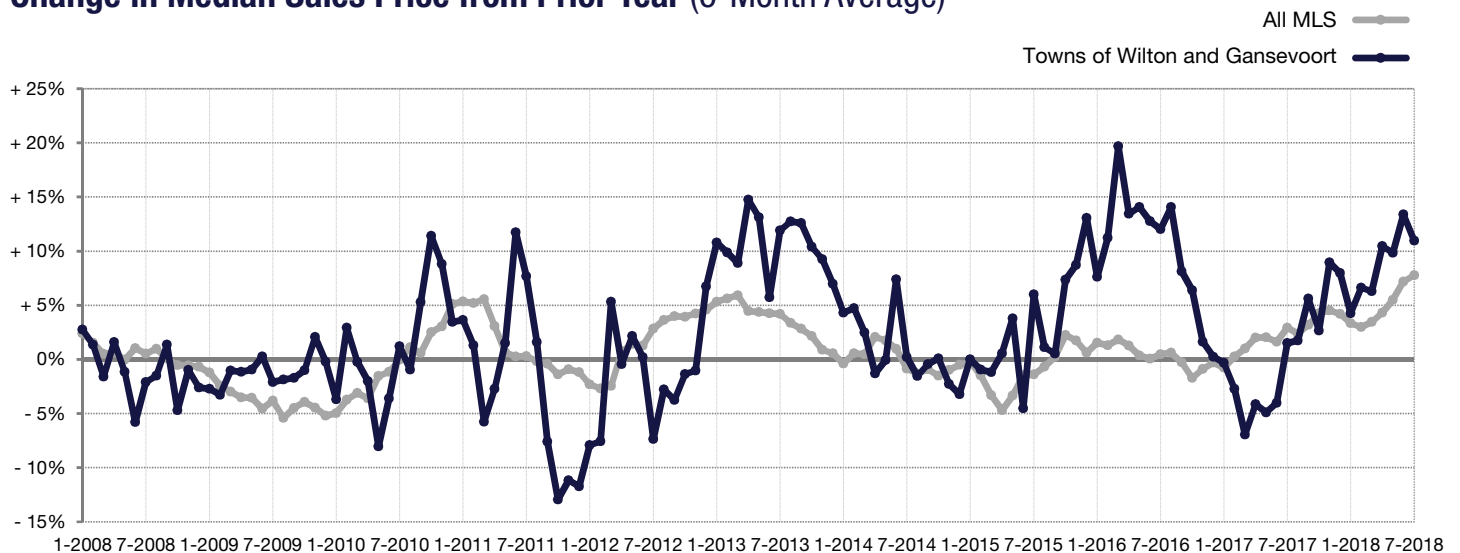
Change in
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	36	38	+ 5.6%	219	212	- 3.2%
Closed Sales	22	25	+ 13.6%	150	126	- 16.0%
Median Sales Price*	\$348,760	\$347,500	- 0.4%	\$326,500	\$349,950	+ 7.2%
Percent of Original List Price Received*	102.1%	96.3%	- 5.7%	99.0%	98.0%	- 1.0%
Days on Market Until Sale	57	32	- 44.4%	59	53	- 10.4%
Inventory of Homes for Sale	135	109	- 19.3%	--	--	--
Months Supply of Inventory	7.0	5.5	- 21.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.