

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Saratoga County

- 2.8%

Change in
New Listings

- 1.2%

Change in
Closed Sales

+ 5.2%

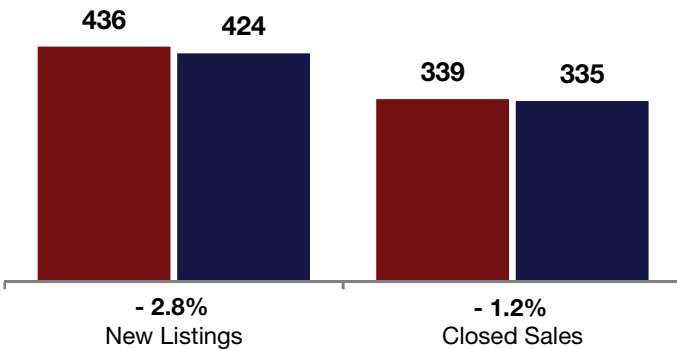
Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	436	424	- 2.8%	3,372	3,387	+ 0.4%
Closed Sales	339	335	- 1.2%	1,983	1,977	- 0.3%
Median Sales Price*	\$290,000	\$305,000	+ 5.2%	\$286,000	\$300,000	+ 4.9%
Percent of Original List Price Received*	97.8%	98.3%	+ 0.5%	97.2%	98.1%	+ 0.9%
Days on Market Until Sale	42	40	- 6.3%	55	52	- 4.8%
Inventory of Homes for Sale	1,583	1,496	- 5.5%	--	--	--
Months Supply of Inventory	6.1	6.0	- 2.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

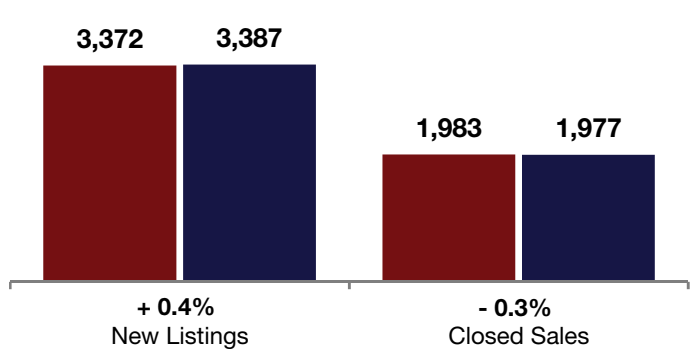
August

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.