

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



South Colonie

- 27.6%

Change in
New Listings

+ 2.0%

Change in
Closed Sales

+ 9.0%

Change in
Median Sales Price

August

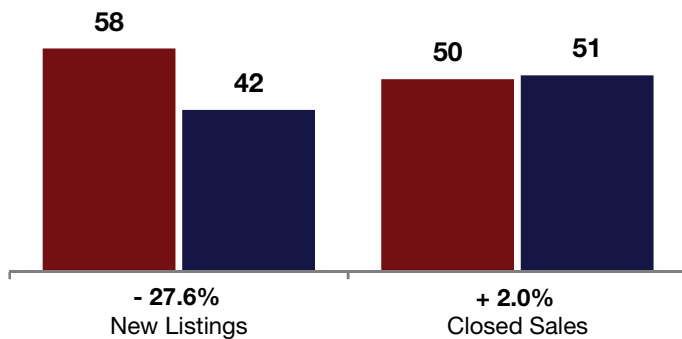
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	58	42	- 27.6%	356	362	+ 1.7%
Closed Sales	50	51	+ 2.0%	273	304	+ 11.4%
Median Sales Price*	\$207,500	\$226,200	+ 9.0%	\$205,000	\$222,100	+ 8.3%
Percent of Original List Price Received*	98.3%	97.6%	- 0.8%	97.7%	98.3%	+ 0.6%
Days on Market Until Sale	38	28	- 27.8%	46	38	- 17.0%
Inventory of Homes for Sale	93	90	- 3.2%	--	--	--
Months Supply of Inventory	2.6	2.4	- 5.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

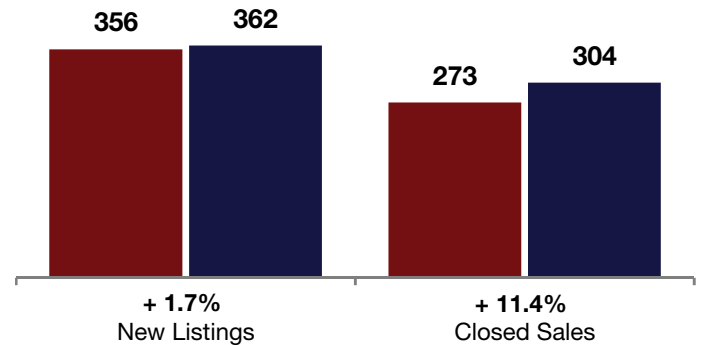
August

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.