

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 6.8%

+ 11.6%

+ 10.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Guilderland

August

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	59	55	- 6.8%	389	414	+ 6.4%
Closed Sales	43	48	+ 11.6%	254	263	+ 3.5%
Median Sales Price*	\$270,000	\$297,450	+ 10.2%	\$254,500	\$269,900	+ 6.1%
Percent of Original List Price Received*	96.3%	98.4%	+ 2.2%	97.1%	97.6%	+ 0.6%
Days on Market Until Sale	36	42	+ 18.9%	47	39	- 17.8%
Inventory of Homes for Sale	162	159	- 1.9%	--	--	--
Months Supply of Inventory	5.0	4.8	- 3.6%	--	--	--

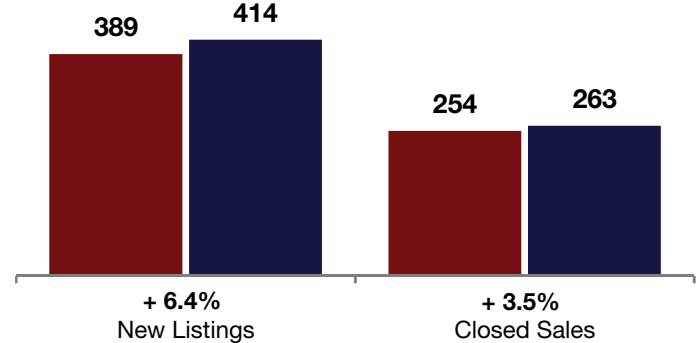
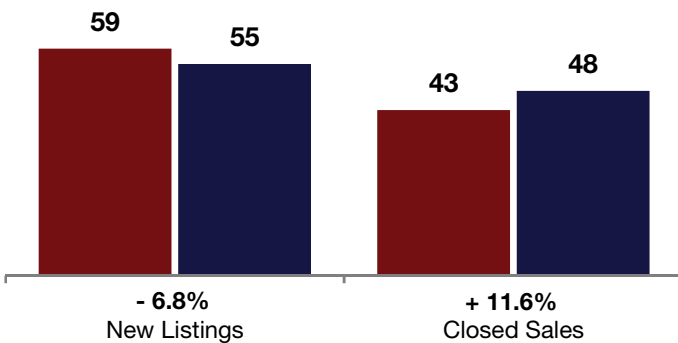
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

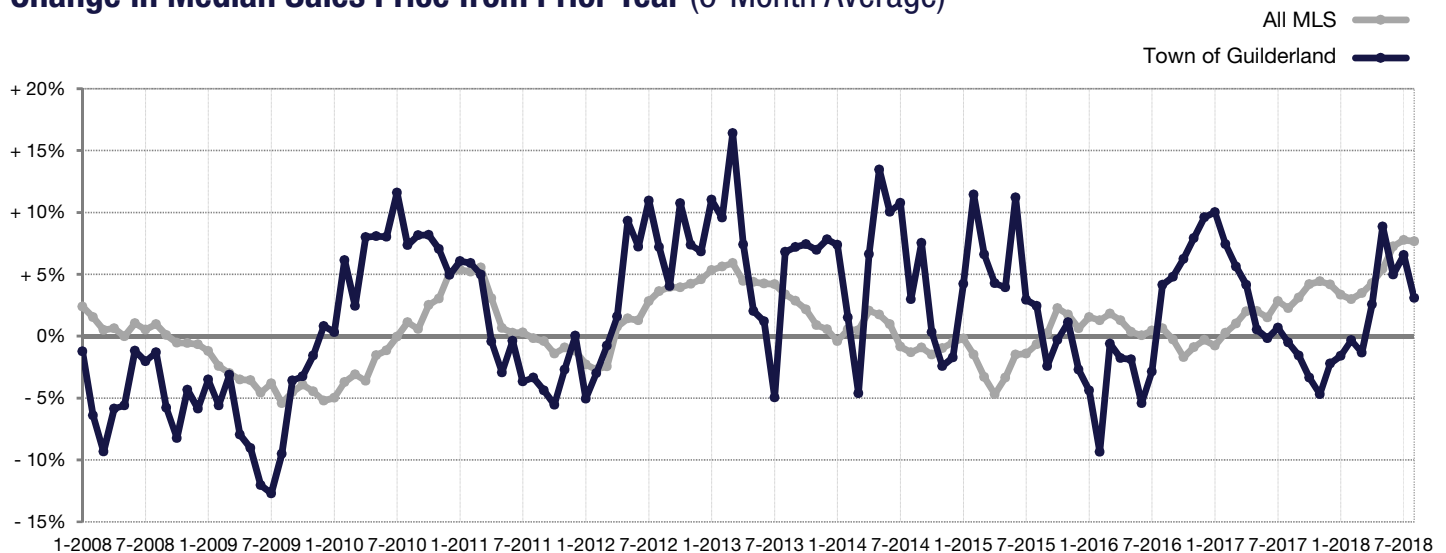
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.