

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 12.5%

Change in
New Listings

- 5.0%

Change in
Closed Sales

+ 0.4%

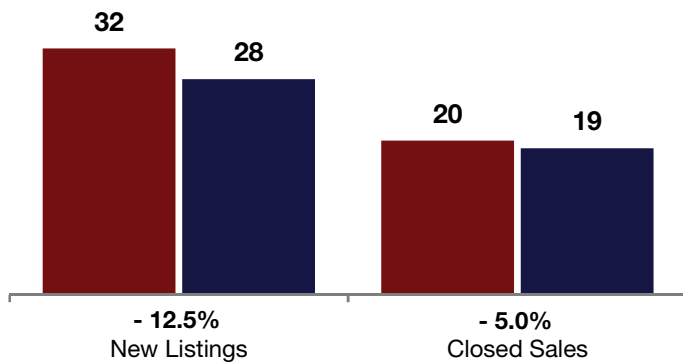
Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	32	28	- 12.5%	251	240	- 4.4%
Closed Sales	20	19	- 5.0%	170	146	- 14.1%
Median Sales Price*	\$348,500	\$350,000	+ 0.4%	\$328,500	\$349,950	+ 6.5%
Percent of Original List Price Received*	101.3%	99.9%	- 1.4%	99.2%	98.2%	- 1.0%
Days on Market Until Sale	26	46	+ 80.4%	55	52	- 5.8%
Inventory of Homes for Sale	130	116	- 10.8%	--	--	--
Months Supply of Inventory	6.6	6.1	- 6.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

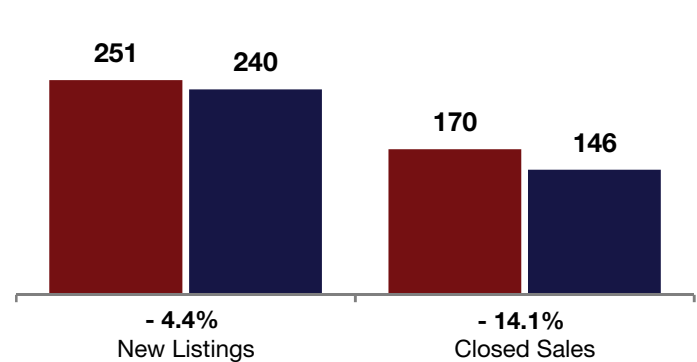
August

■ 2017 ■ 2018

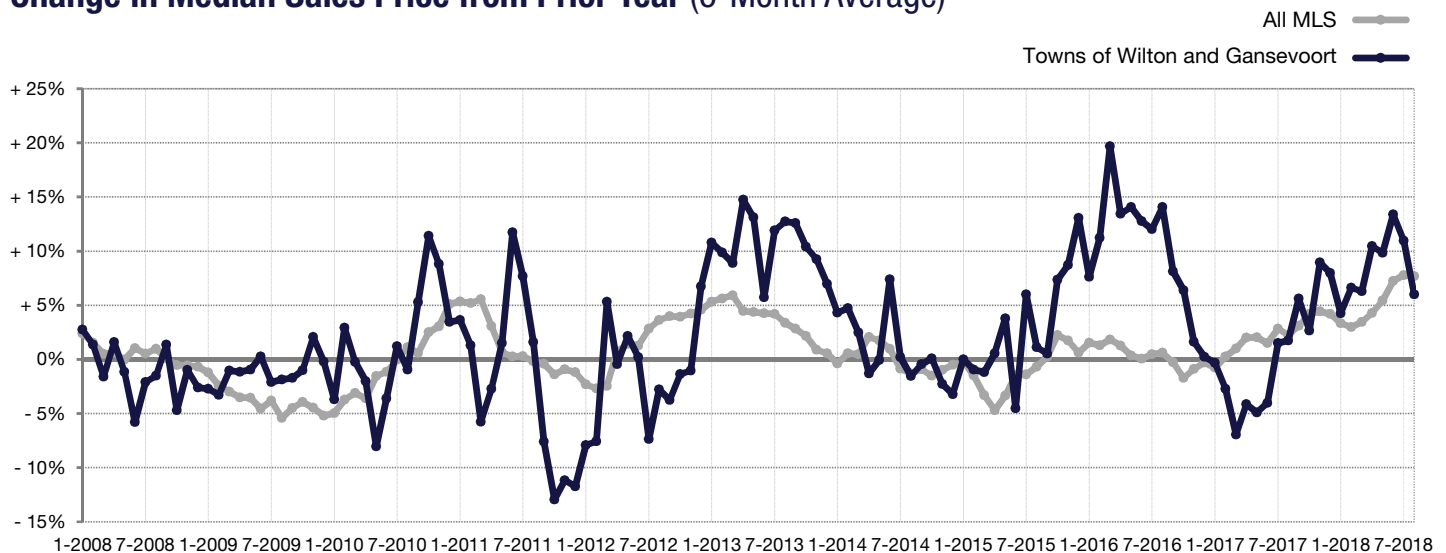


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.