Local Market Update - August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®

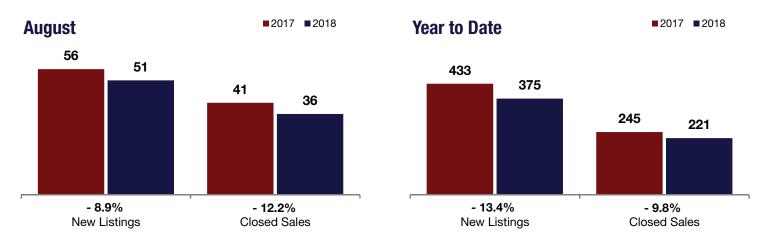


Washington County

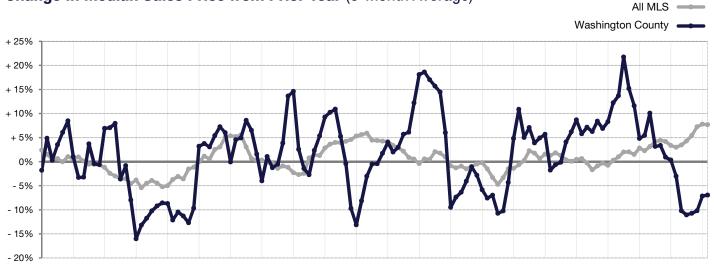
- 8.9%	- 12.2%	+ 0.6%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

		August			rear to Date		
	2017	2018	+/-	2017	2018	+/-	
New Listings	56	51	- 8.9%	433	375	- 13.4%	
Closed Sales	41	36	- 12.2%	245	221	- 9.8%	
Median Sales Price*	\$170,000	\$171,000	+ 0.6%	\$147,170	\$145,000	- 1.5%	
Percent of Original List Price Received*	89.8%	93.5%	+ 4.1%	91.2%	91.3%	+ 0.0%	
Days on Market Until Sale	121	92	- 23.9%	118	115	- 2.4%	
Inventory of Homes for Sale	309	221	- 28.5%				
Months Supply of Inventory	9.8	7.3	- 25.7%				

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



 $1-2008\, 7-2008\, 1-2009\, 7-2009\, 1-2010\, 7-2010\, 1-2011\, 7-2011\, 1-2011\, 7-2011\, 1-2012\, 7-2012\, 1-2013\, 7-2013\, 1-2014\, 7-2014\, 1-2015\, 7-2015\, 1-2016\, 7-2016\, 1-2017\, 7-2017\, 1-2018\, 7-20$