

# Local Market Update – September 2018

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## Fulton County

**+ 44.4%**

**- 14.8%**

**+ 36.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### September

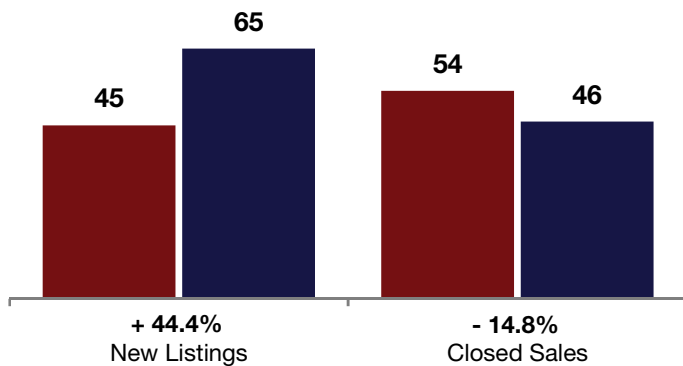
### Year to Date

|  | 2017     | 2018      | + / -   | 2017      | 2018      | + / -   |
|--|----------|-----------|---------|-----------|-----------|---------|
| New Listings                             | 45       | 65        | + 44.4% | 605       | 617       | + 2.0%  |
| Closed Sales                             | 54       | 46        | - 14.8% | 364       | 343       | - 5.8%  |
| Median Sales Price*                      | \$89,000 | \$121,745 | + 36.8% | \$116,950 | \$115,000 | - 1.7%  |
| Percent of Original List Price Received* | 91.3%    | 92.0%     | + 0.7%  | 91.1%     | 91.2%     | + 0.1%  |
| Days on Market Until Sale                | 60       | 111       | + 85.8% | 106       | 88        | - 16.7% |
| Inventory of Homes for Sale              | 314      | 286       | - 8.9%  | --        | --        | --      |
| Months Supply of Inventory               | 7.7      | 6.9       | - 9.3%  | --        | --        | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

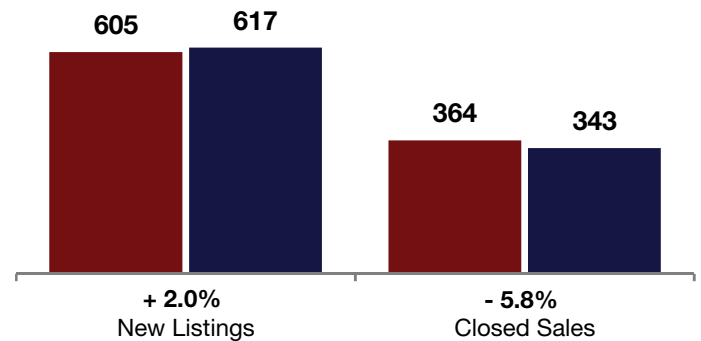
### September

■ 2017 ■ 2018

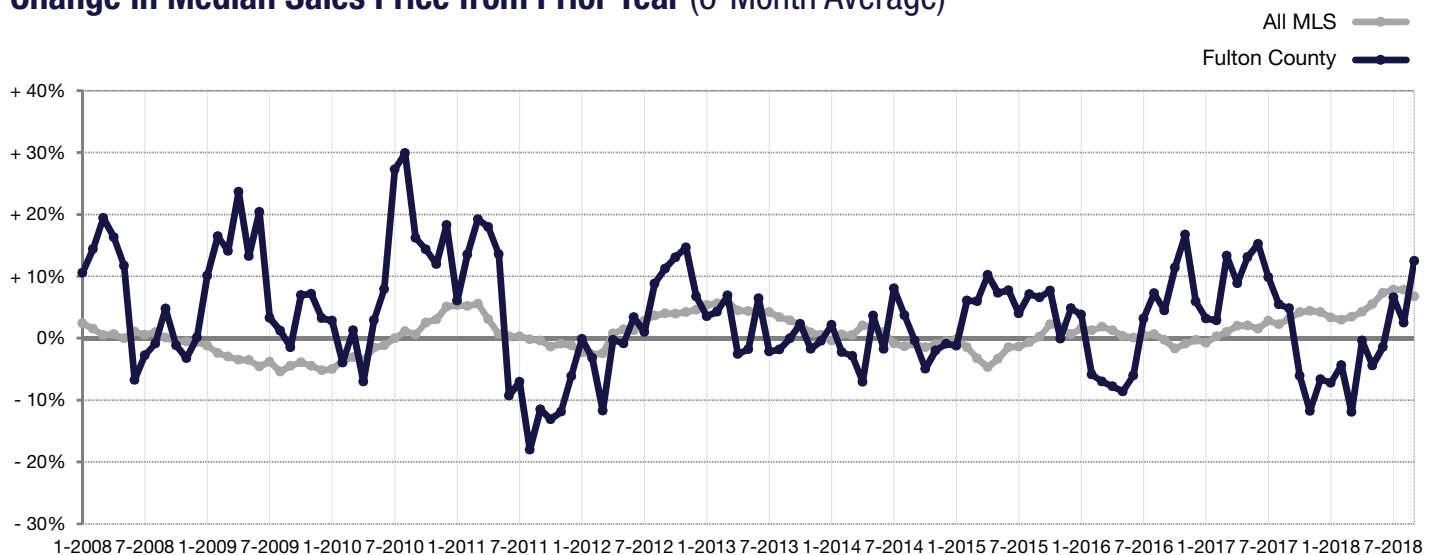


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.