

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 35.2%

- 34.0%

- 8.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

North Colonie

September

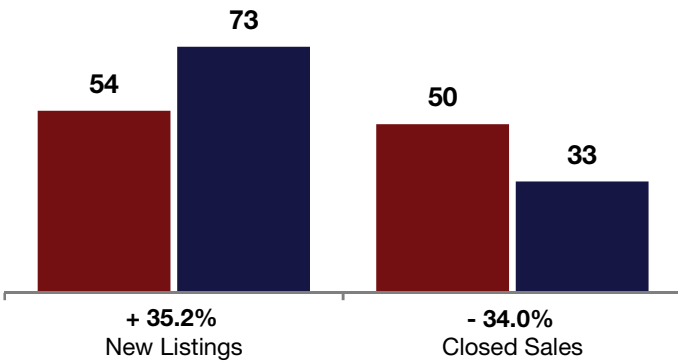
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	54	73	+ 35.2%	627	654	+ 4.3%
Closed Sales	50	33	- 34.0%	421	366	- 13.1%
Median Sales Price*	\$279,900	\$256,000	- 8.5%	\$279,900	\$286,000	+ 2.2%
Percent of Original List Price Received*	97.6%	97.9%	+ 0.3%	98.6%	98.6%	- 0.0%
Days on Market Until Sale	30	25	- 15.6%	40	42	+ 6.2%
Inventory of Homes for Sale	210	221	+ 5.2%	--	--	--
Months Supply of Inventory	4.7	4.9	+ 5.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

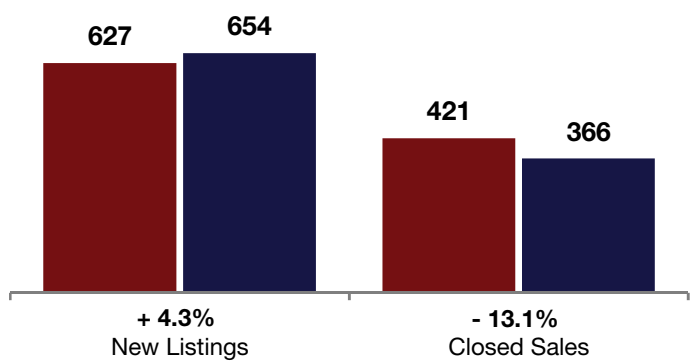
September

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.