

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 1.9%

- 10.6%

+ 4.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

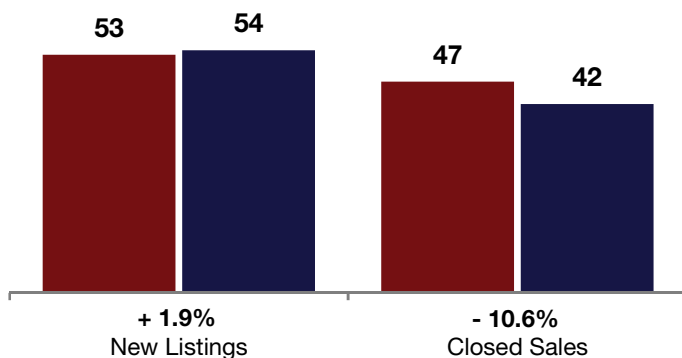
Town of Bethlehem

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	53	54	+ 1.9%	529	520	- 1.7%
Closed Sales	47	42	- 10.6%	374	357	- 4.5%
Median Sales Price*	\$290,000	\$302,450	+ 4.3%	\$280,000	\$290,000	+ 3.6%
Percent of Original List Price Received*	96.2%	97.9%	+ 1.8%	97.4%	98.4%	+ 1.0%
Days on Market Until Sale	62	29	- 53.4%	42	31	- 26.5%
Inventory of Homes for Sale	165	159	- 3.6%	--	--	--
Months Supply of Inventory	4.1	4.0	- 2.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

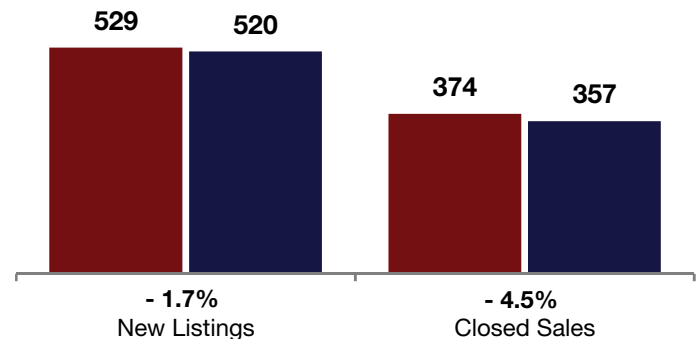
September

■ 2017 ■ 2018

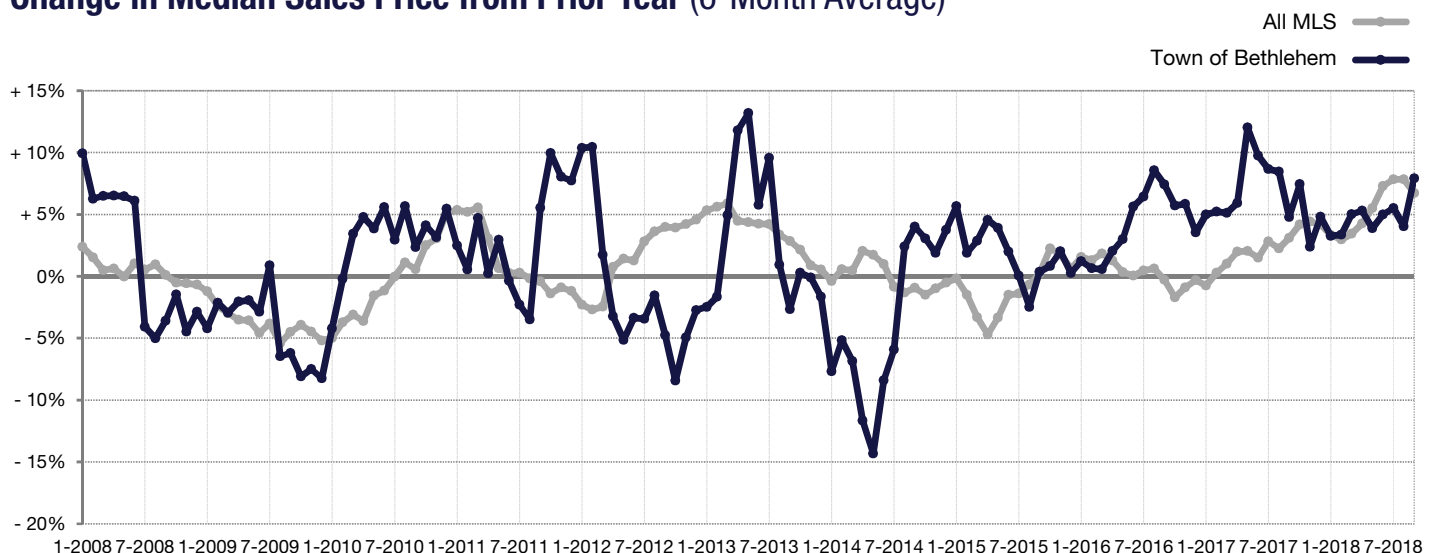


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.