

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

+ 23.8%

- 38.5%

- 9.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

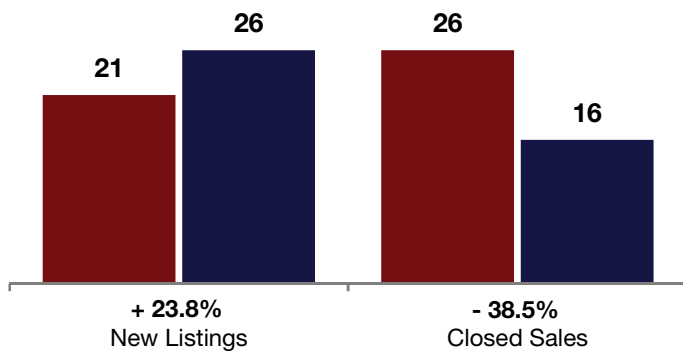
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	21	26	+ 23.8%	278	256	- 7.9%
Closed Sales	26	16	- 38.5%	166	187	+ 12.7%
Median Sales Price*	\$225,638	\$205,000	- 9.1%	\$216,200	\$204,000	- 5.6%
Percent of Original List Price Received*	96.1%	95.6%	- 0.6%	96.8%	95.9%	- 0.9%
Days on Market Until Sale	27	34	+ 23.3%	38	43	+ 12.1%
Inventory of Homes for Sale	81	70	- 13.6%	--	--	--
Months Supply of Inventory	4.2	3.2	- 24.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2017 ■ 2018

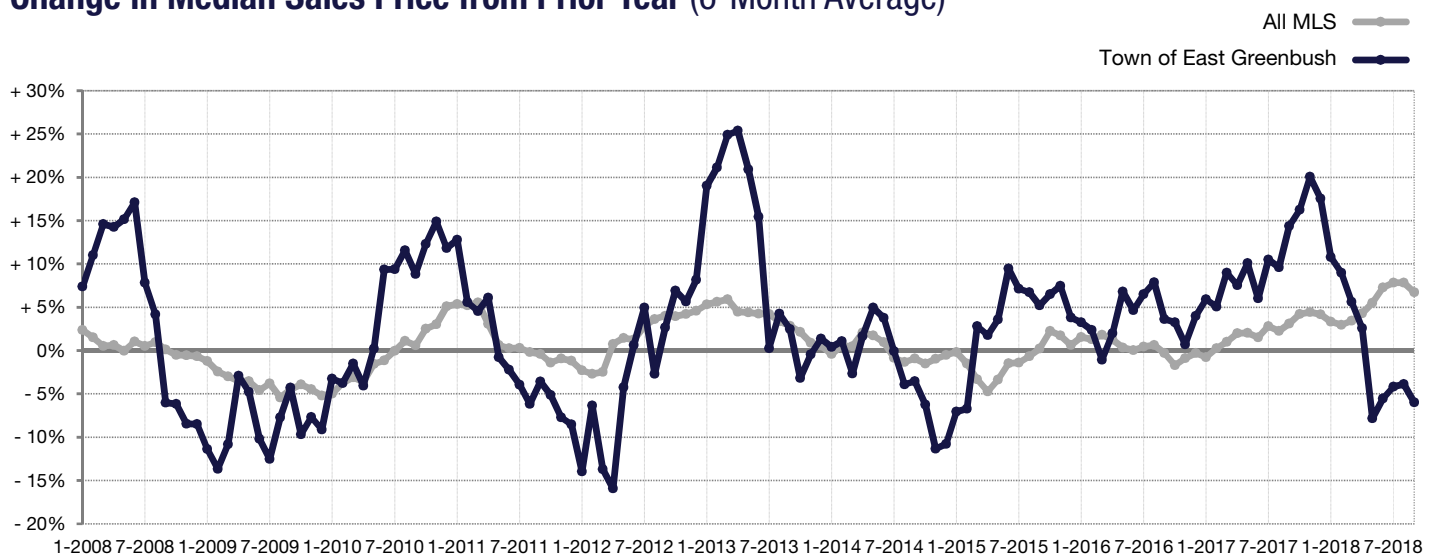


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.