

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 7.5%

Change in
New Listings

- 16.7%

Change in
Closed Sales

+ 4.4%

Change in
Median Sales Price

Town of Guilderland

September

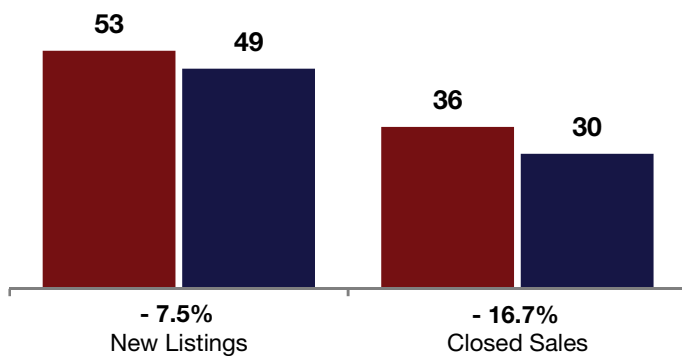
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	53	49	- 7.5%	442	464	+ 5.0%
Closed Sales	36	30	- 16.7%	290	294	+ 1.4%
Median Sales Price*	\$221,500	\$231,200	+ 4.4%	\$250,000	\$263,750	+ 5.5%
Percent of Original List Price Received*	96.6%	95.9%	- 0.7%	97.0%	97.5%	+ 0.5%
Days on Market Until Sale	41	28	- 30.9%	47	38	- 19.0%
Inventory of Homes for Sale	154	162	+ 5.2%	--	--	--
Months Supply of Inventory	4.8	5.1	+ 6.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

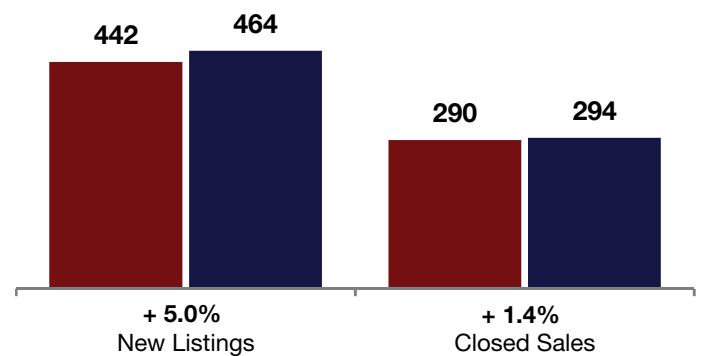
September

■ 2017 ■ 2018

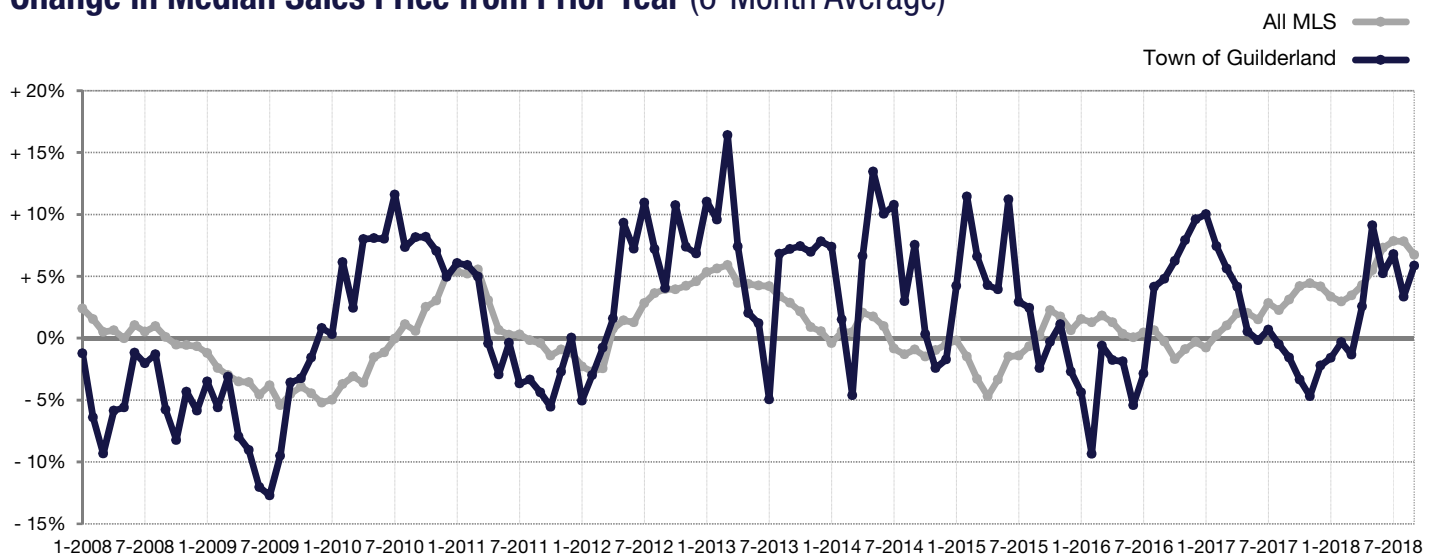


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.