

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 19.2%

Change in
New Listings

- 14.3%

Change in
Closed Sales

+ 10.7%

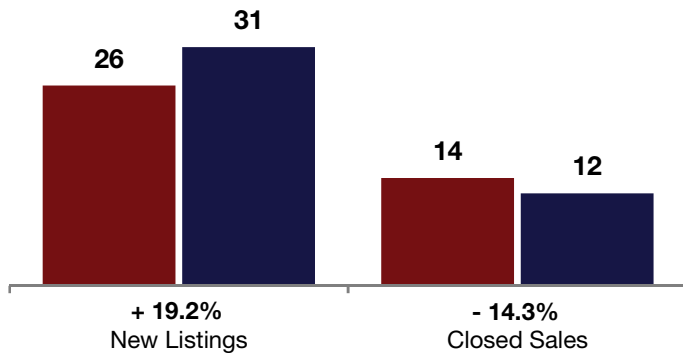
Change in
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	26	31	+ 19.2%	277	271	- 2.2%
Closed Sales	14	12	- 14.3%	184	158	- 14.1%
Median Sales Price*	\$301,750	\$334,000	+ 10.7%	\$327,000	\$349,450	+ 6.9%
Percent of Original List Price Received*	98.4%	97.4%	- 1.1%	99.2%	98.1%	- 1.1%
Days on Market Until Sale	81	93	+ 14.4%	57	55	- 3.7%
Inventory of Homes for Sale	127	127	0.0%	--	--	--
Months Supply of Inventory	6.4	6.9	+ 8.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

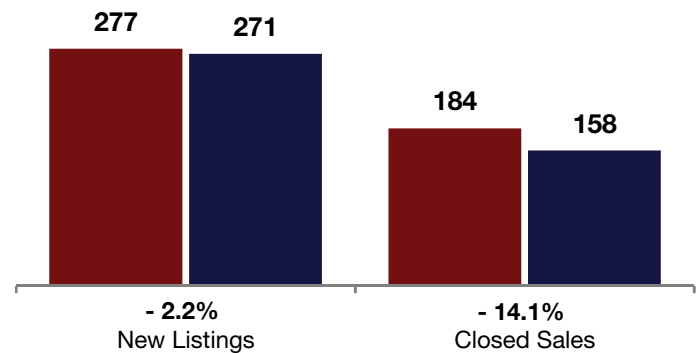
September

■ 2017 ■ 2018

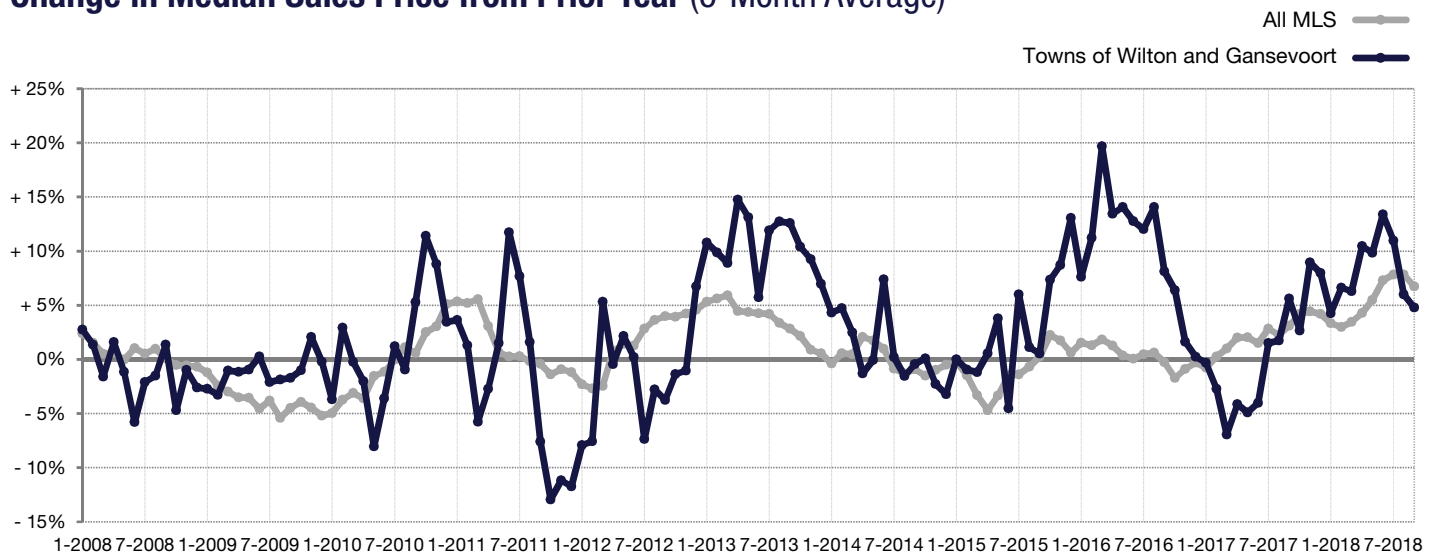


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.