

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

+ 2.7%

Change in
New Listings

- 9.4%

Change in
Closed Sales

+ 21.1%

Change in
Median Sales Price

September

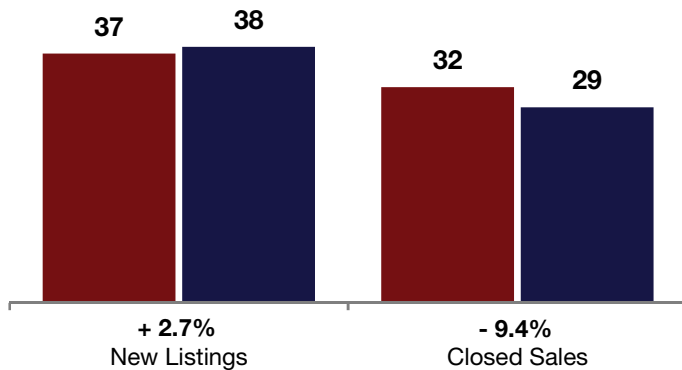
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	37	38	+ 2.7%	470	413	- 12.1%
Closed Sales	32	29	- 9.4%	277	252	- 9.0%
Median Sales Price*	\$144,450	\$175,000	+ 21.1%	\$146,450	\$151,000	+ 3.1%
Percent of Original List Price Received*	89.4%	91.5%	+ 2.3%	91.0%	91.3%	+ 0.4%
Days on Market Until Sale	78	95	+ 21.9%	113	112	- 1.1%
Inventory of Homes for Sale	301	225	- 25.2%	--	--	--
Months Supply of Inventory	10.0	7.6	- 23.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

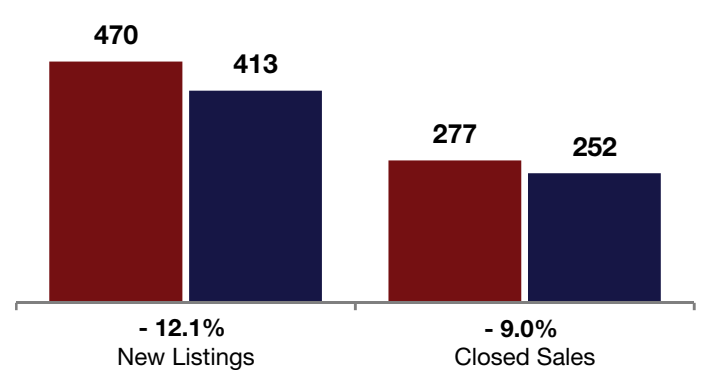
September

■ 2017 ■ 2018

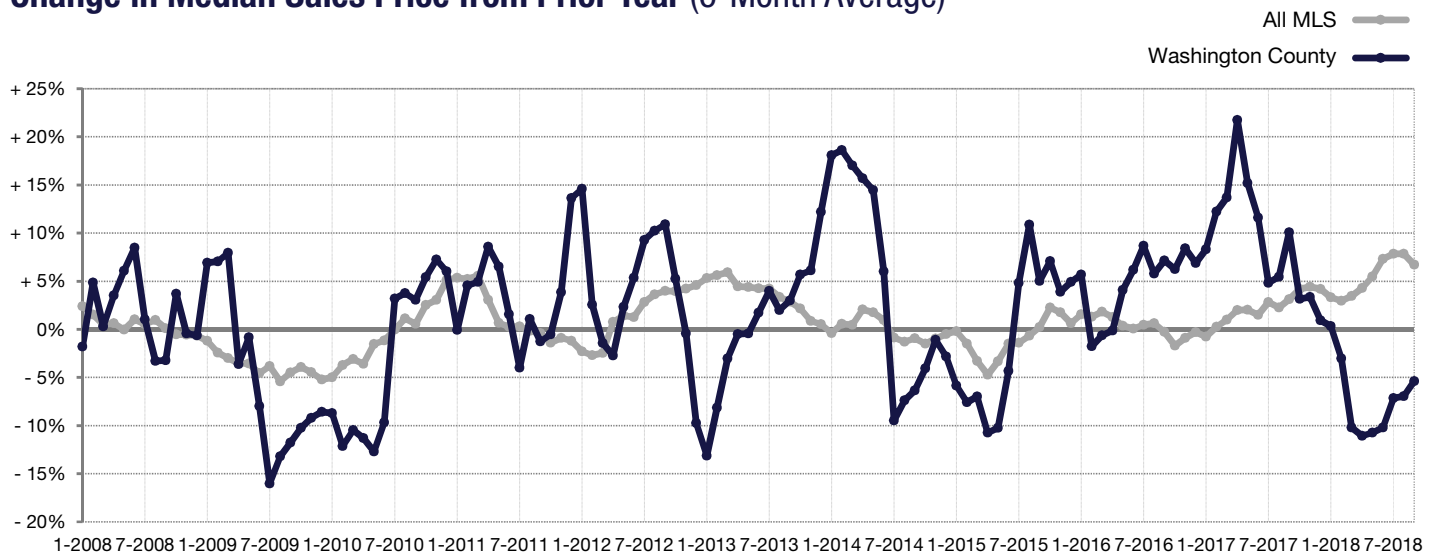


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.