

# Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## City of Cohoes

**- 50.0%**

**+ 87.5%**

**+ 1.4%**

Change in  
New Listings

Change in  
Closed Sales

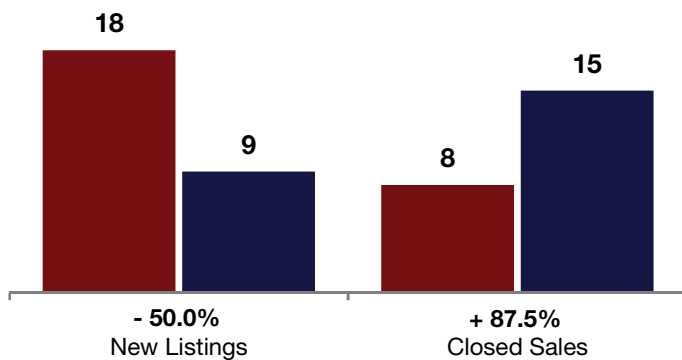
Change in  
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	18	9	- 50.0%	136	149	+ 9.6%
Closed Sales	8	15	+ 87.5%	89	108	+ 21.3%
Median Sales Price*	\$183,000	\$185,575	+ 1.4%	\$168,540	\$175,750	+ 4.3%
Percent of Original List Price Received*	93.6%	95.0%	+ 1.6%	94.4%	94.8%	+ 0.4%
Days on Market Until Sale	27	64	+ 136.1%	59	54	- 9.0%
Inventory of Homes for Sale	35	45	+ 28.6%	--	--	--
Months Supply of Inventory	3.6	4.4	+ 20.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

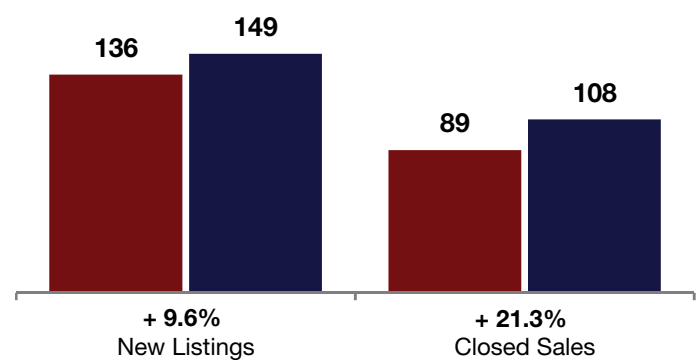
### October

■ 2017 ■ 2018

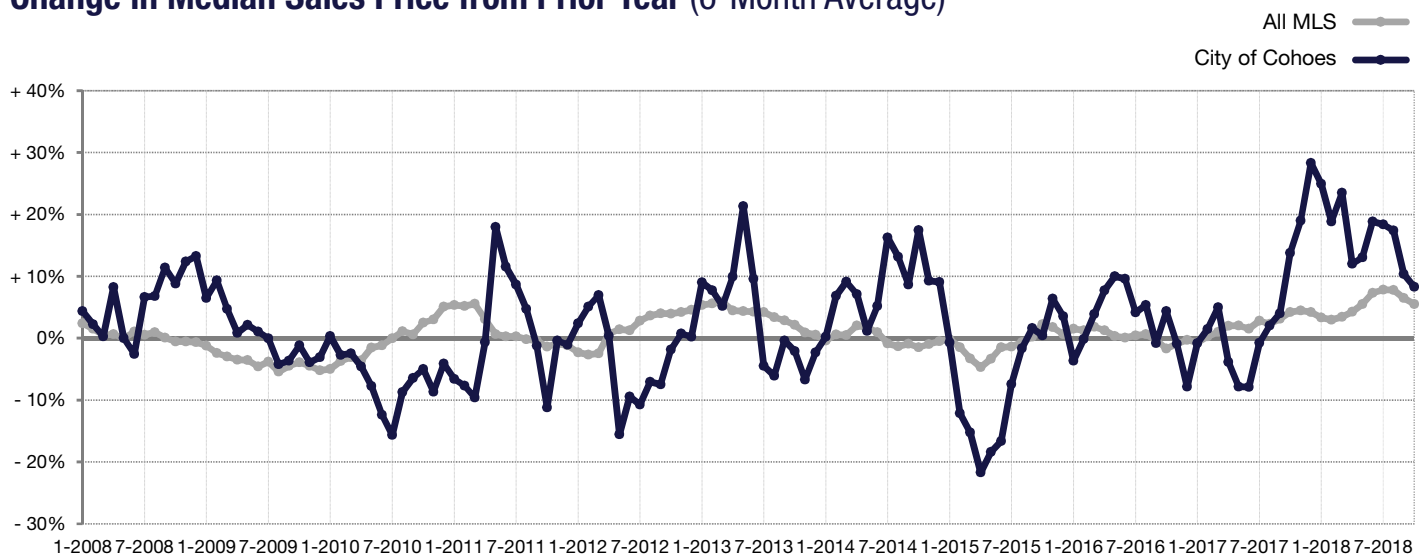


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.