

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 14.8%

Change in
New Listings

+ 7.7%

Change in
Closed Sales

+ 20.2%

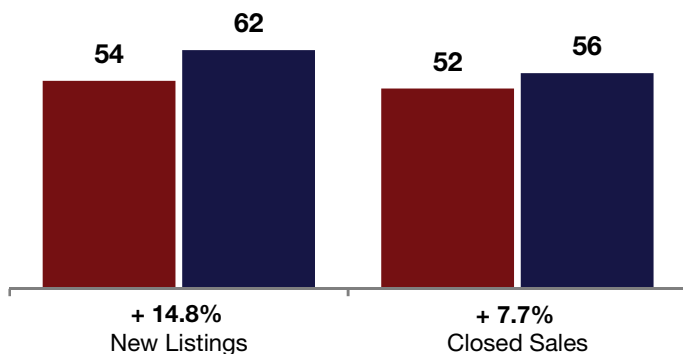
Change in
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	54	62	+ 14.8%	659	680	+ 3.2%
Closed Sales	52	56	+ 7.7%	416	402	- 3.4%
Median Sales Price*	\$97,000	\$116,550	+ 20.2%	\$115,000	\$115,000	0.0%
Percent of Original List Price Received*	90.2%	90.1%	- 0.1%	91.0%	91.0%	+ 0.0%
Days on Market Until Sale	94	101	+ 7.8%	105	90	- 14.0%
Inventory of Homes for Sale	285	266	- 6.7%	--	--	--
Months Supply of Inventory	6.9	6.4	- 6.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

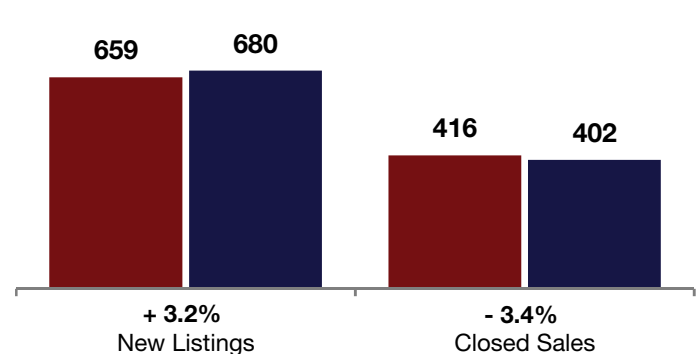
October

■ 2017 ■ 2018

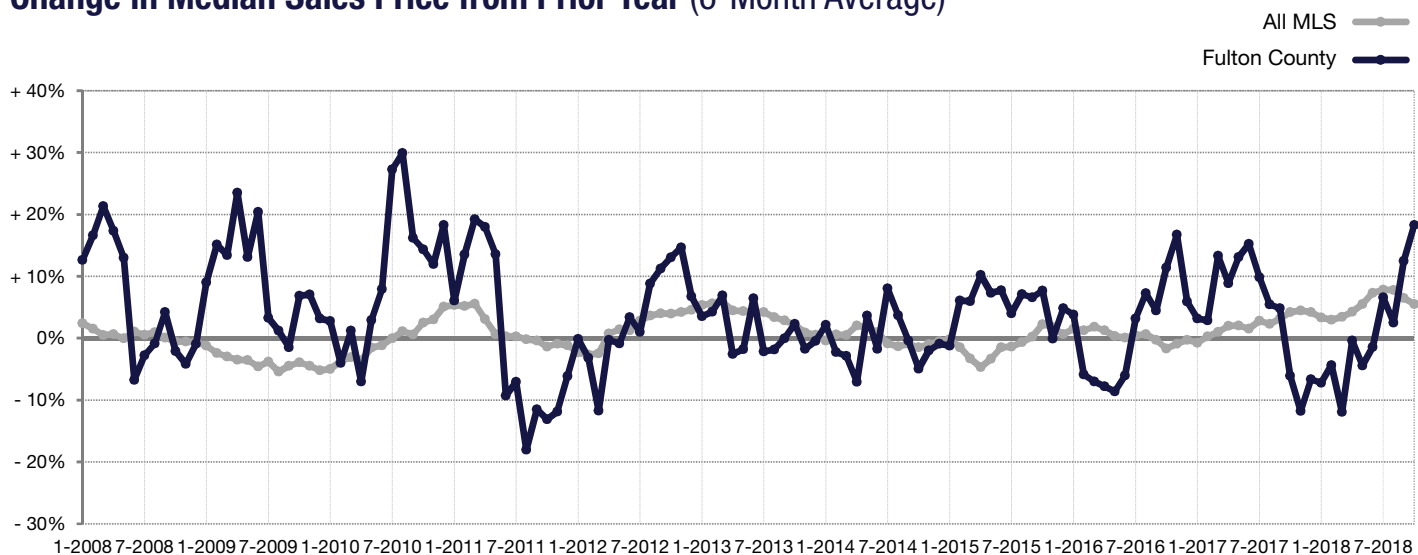


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.