

# Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Saratoga County

**+ 14.4%**

Change in  
New Listings

**- 16.2%**

Change in  
Closed Sales

**+ 3.5%**

Change in  
Median Sales Price

### October

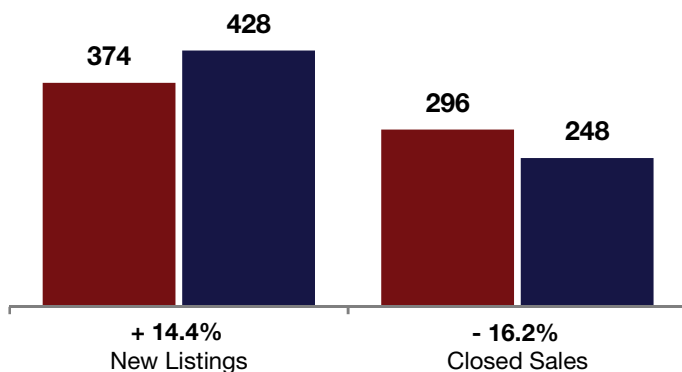
### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	374	428	+ 14.4%	4,159	4,243	+ 2.0%
Closed Sales	296	248	- 16.2%	2,537	2,479	- 2.3%
Median Sales Price*	\$288,750	\$299,000	+ 3.5%	\$285,000	\$300,000	+ 5.3%
Percent of Original List Price Received*	97.3%	97.6%	+ 0.3%	97.1%	98.0%	+ 0.9%
Days on Market Until Sale	50	46	- 8.4%	53	52	- 3.2%
Inventory of Homes for Sale	1,493	1,606	+ 7.6%	--	--	--
Months Supply of Inventory	5.7	6.6	+ 15.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

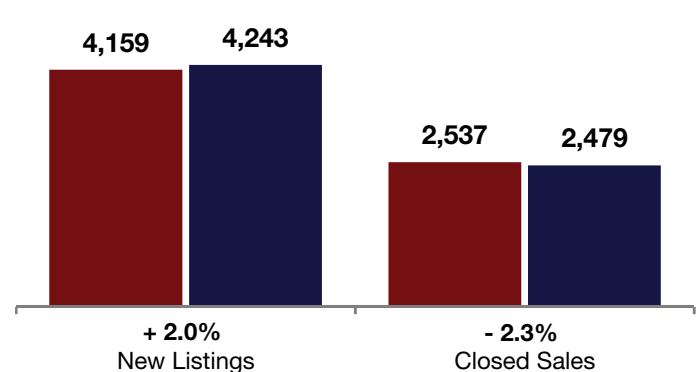
### October

■ 2017 ■ 2018

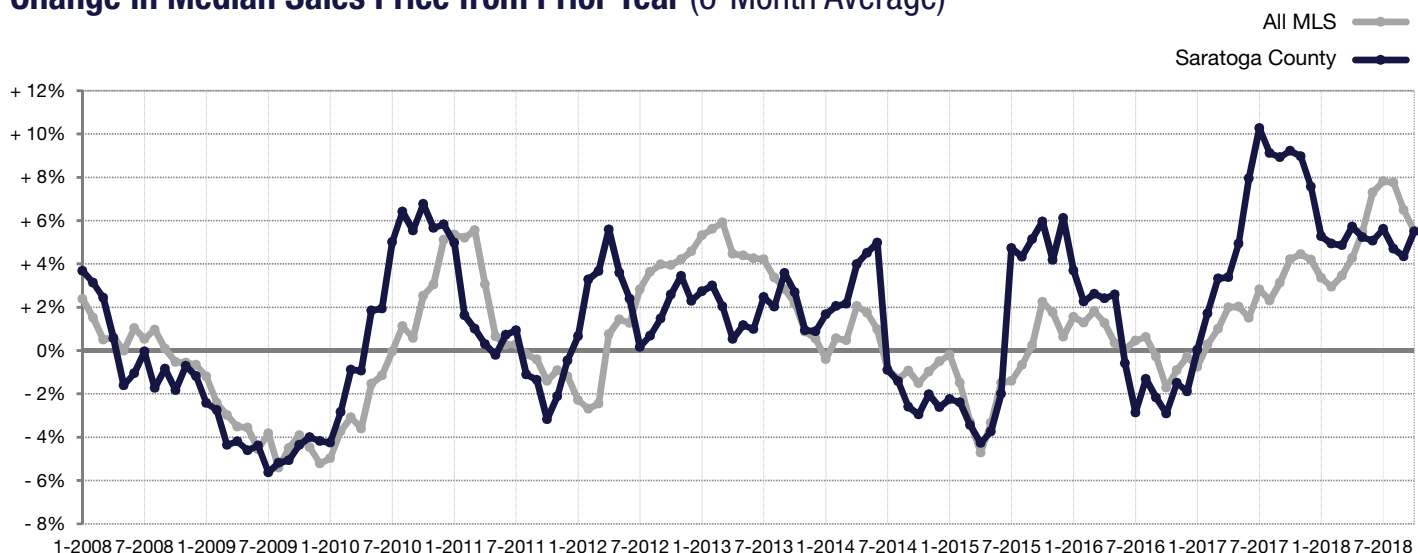


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.