

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 39.2%

Change in
New Listings

+ 17.6%

Change in
Closed Sales

+ 20.9%

Change in
Median Sales Price

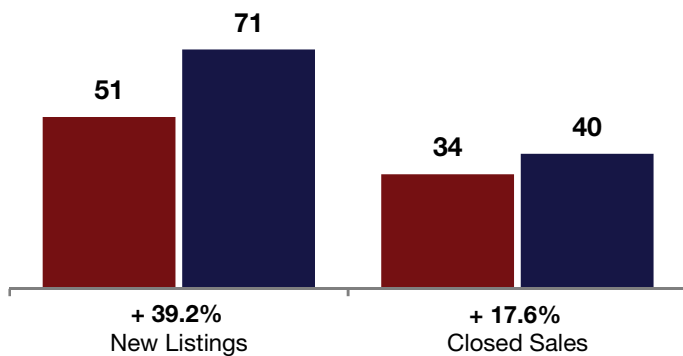
Town of Bethlehem

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	51	71	+ 39.2%	580	592	+ 2.1%
Closed Sales	34	40	+ 17.6%	408	397	- 2.7%
Median Sales Price*	\$247,000	\$298,500	+ 20.9%	\$278,500	\$290,000	+ 4.1%
Percent of Original List Price Received*	96.9%	96.4%	- 0.5%	97.4%	98.2%	+ 0.8%
Days on Market Until Sale	23	45	+ 96.3%	41	33	- 20.1%
Inventory of Homes for Sale	162	178	+ 9.9%	--	--	--
Months Supply of Inventory	4.1	4.5	+ 8.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

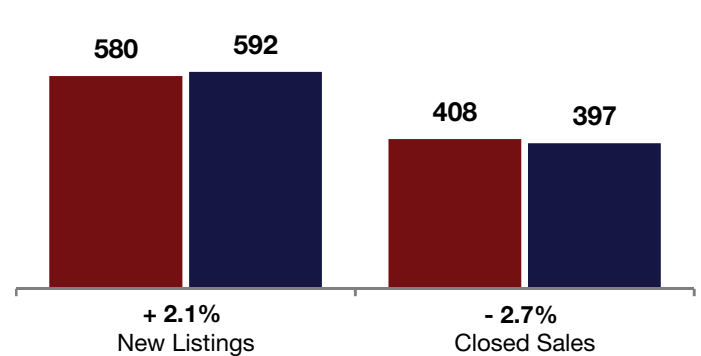
October

■ 2017 ■ 2018

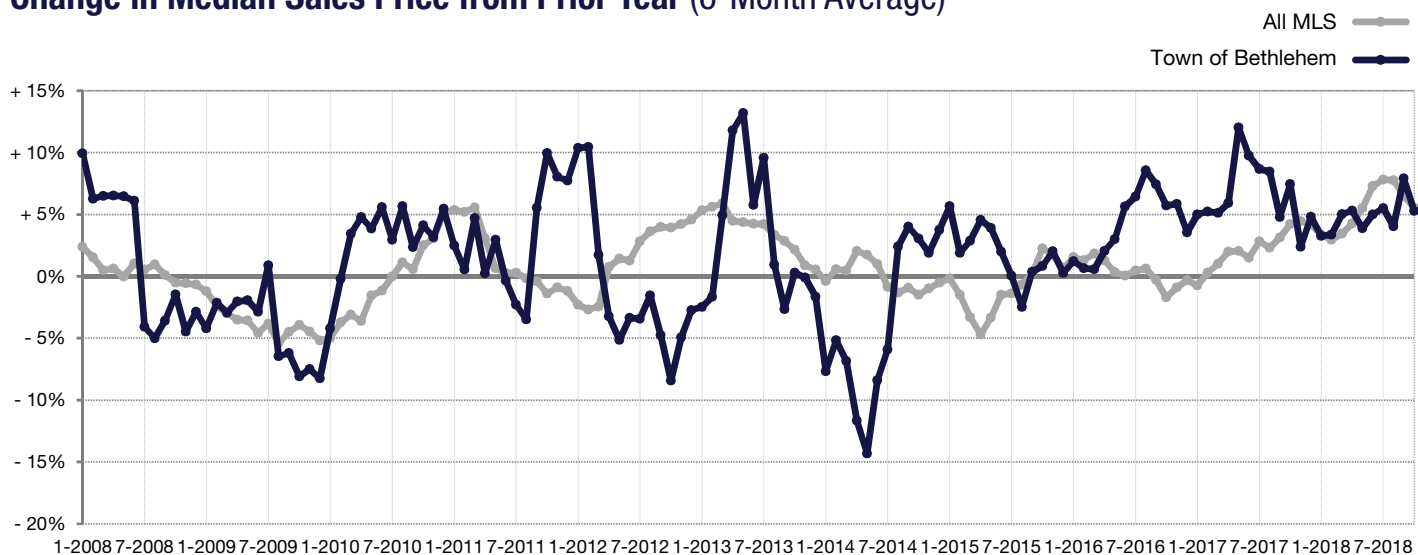


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.