## **Local Market Update – October 2018**

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Clifton Park

+ 17.8%

- 3.1%

+ 12.9%

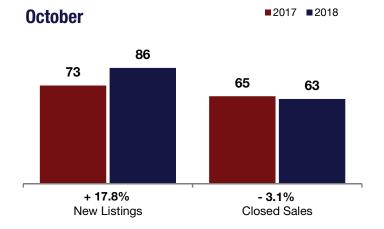
Change in New Listings Change in Closed Sales

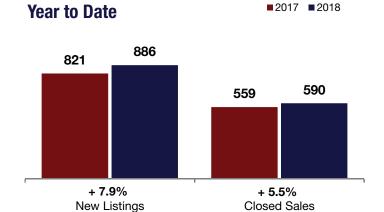
Change in Median Sales Price

October Year to Date

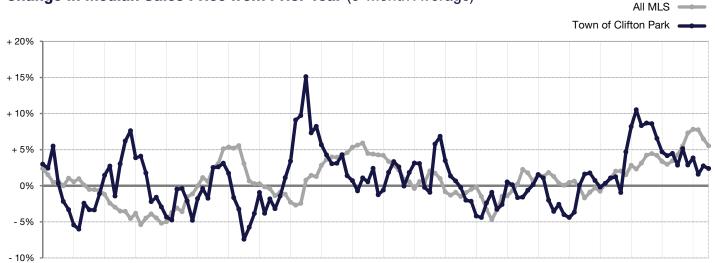
	2017	2018	+/-	2017	2018	+/-
New Listings	73	86	+ 17.8%	821	886	+ 7.9%
Closed Sales	65	63	- 3.1%	559	590	+ 5.5%
Median Sales Price*	\$287,500	\$324,528	+ 12.9%	\$296,000	\$306,500	+ 3.5%
Percent of Original List Price Received*	97.1%	97.9%	+ 0.9%	98.3%	98.8%	+ 0.5%
Days on Market Until Sale	44	39	- 10.7%	40	37	- 7.0%
Inventory of Homes for Sale	196	266	+ 35.7%			
Months Supply of Inventory	3.5	4.6	+ 33.0%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



<sup>1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-20</sup>