

# Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 9.5%**

Change in  
New Listings

**- 40.6%**

Change in  
Closed Sales

**+ 5.4%**

Change in  
Median Sales Price

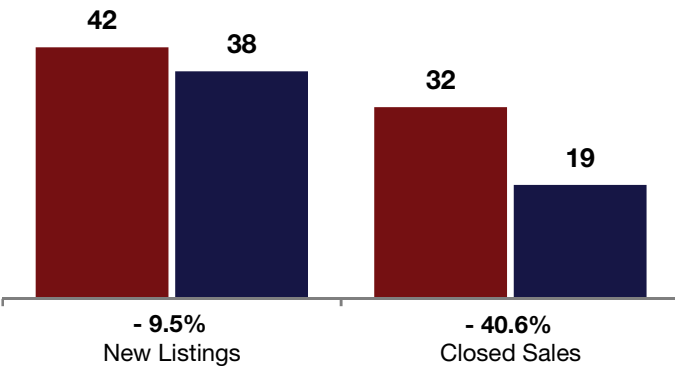
## Town of Halfmoon

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	42	38	- 9.5%	450	461	+ 2.4%
Closed Sales	32	19	- 40.6%	269	283	+ 5.2%
Median Sales Price*	\$339,815	<b>\$358,000</b>	+ 5.4%	\$315,445	<b>\$357,500</b>	+ 13.3%
Percent of Original List Price Received*	99.9%	<b>101.3%</b>	+ 1.4%	99.9%	<b>101.1%</b>	+ 1.3%
Days on Market Until Sale	25	<b>60</b>	+ 138.9%	48	<b>59</b>	+ 22.8%
Inventory of Homes for Sale	175	<b>195</b>	+ 11.4%	--	--	--
Months Supply of Inventory	6.1	<b>8.2</b>	+ 34.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

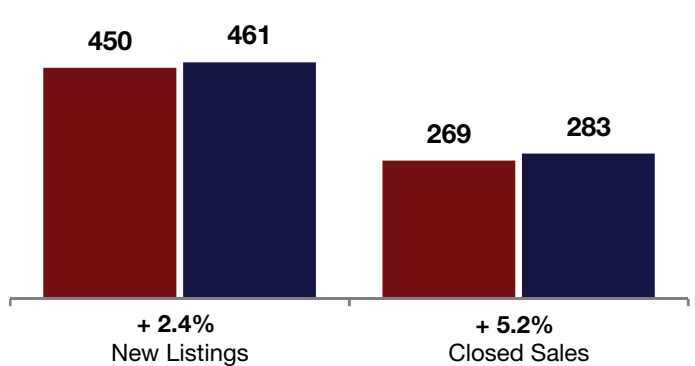
### October

■ 2017 ■ 2018



### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.