

# Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 4.5%**

Change in  
New Listings

**- 51.5%**

Change in  
Closed Sales

**+ 12.5%**

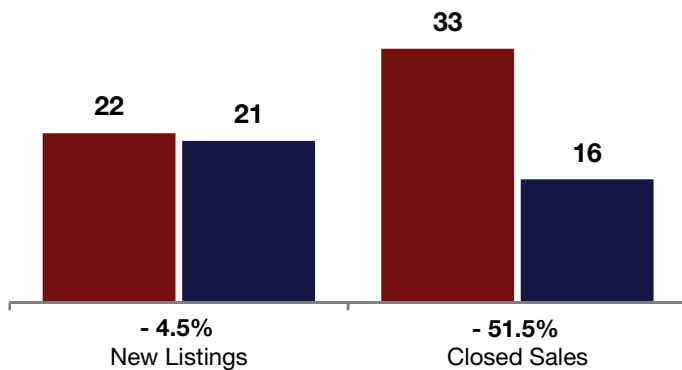
Change in  
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	22	21	- 4.5%	299	292	- 2.3%
Closed Sales	33	16	- 51.5%	217	175	- 19.4%
Median Sales Price*	\$335,000	<b>\$376,763</b>	+ 12.5%	\$330,000	<b>\$349,900</b>	+ 6.0%
Percent of Original List Price Received*	100.0%	<b>99.2%</b>	- 0.8%	99.3%	<b>98.2%</b>	- 1.1%
Days on Market Until Sale	62	<b>46</b>	- 24.7%	58	<b>54</b>	- 6.2%
Inventory of Homes for Sale	114	<b>132</b>	+ 15.8%	--	--	--
Months Supply of Inventory	5.5	<b>7.8</b>	+ 43.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

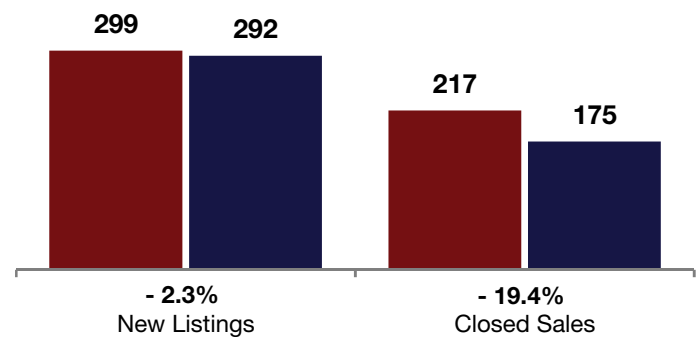
### October

■ 2017 ■ 2018

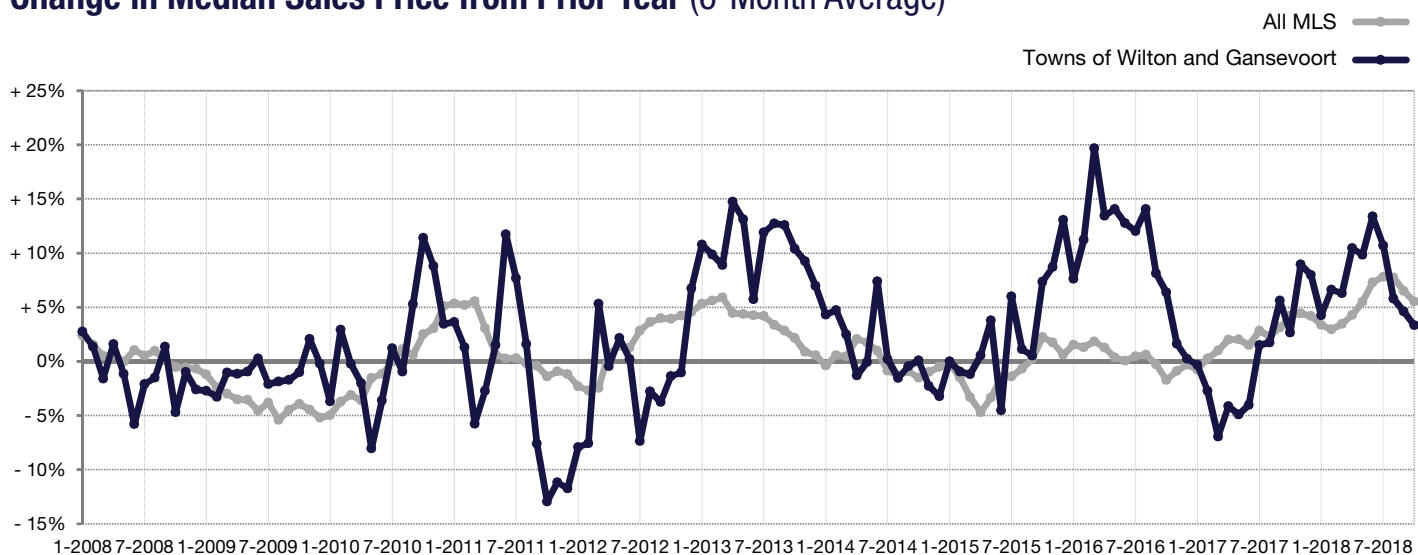


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.