

# Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 22.8%**

Change in  
New Listings

**- 5.3%**

Change in  
Closed Sales

**- 5.2%**

Change in  
Median Sales Price

## Town of Bethlehem

### November

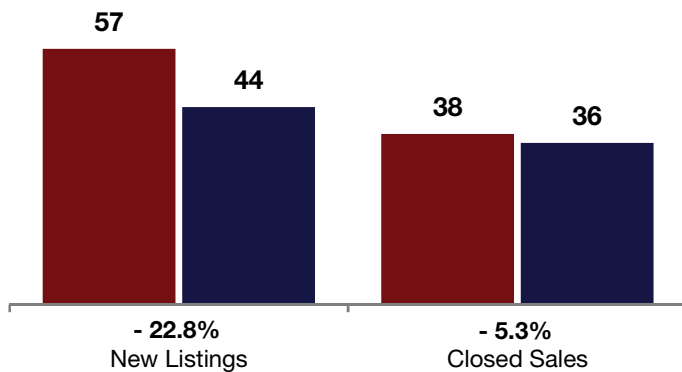
### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	57	44	- 22.8%	637	636	- 0.2%
Closed Sales	38	36	- 5.3%	446	436	- 2.2%
Median Sales Price*	\$267,500	<b>\$253,500</b>	- 5.2%	\$277,005	<b>\$287,250</b>	+ 3.7%
Percent of Original List Price Received*	95.9%	<b>96.9%</b>	+ 1.0%	97.3%	<b>98.1%</b>	+ 0.8%
Days on Market Until Sale	38	<b>39</b>	+ 3.1%	40	<b>33</b>	- 18.6%
Inventory of Homes for Sale	174	<b>185</b>	+ 6.3%	--	--	--
Months Supply of Inventory	4.5	<b>4.7</b>	+ 5.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

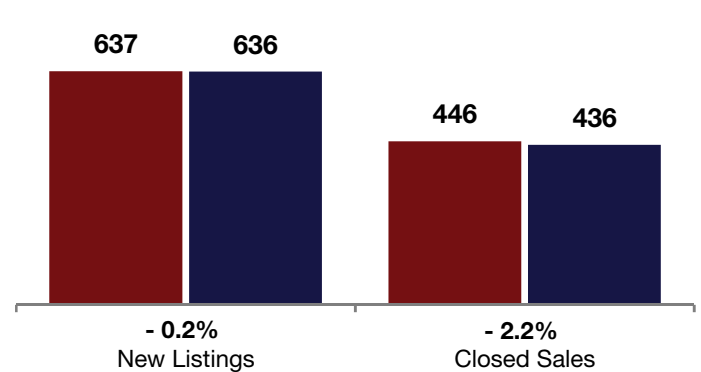
### November

■ 2017 ■ 2018

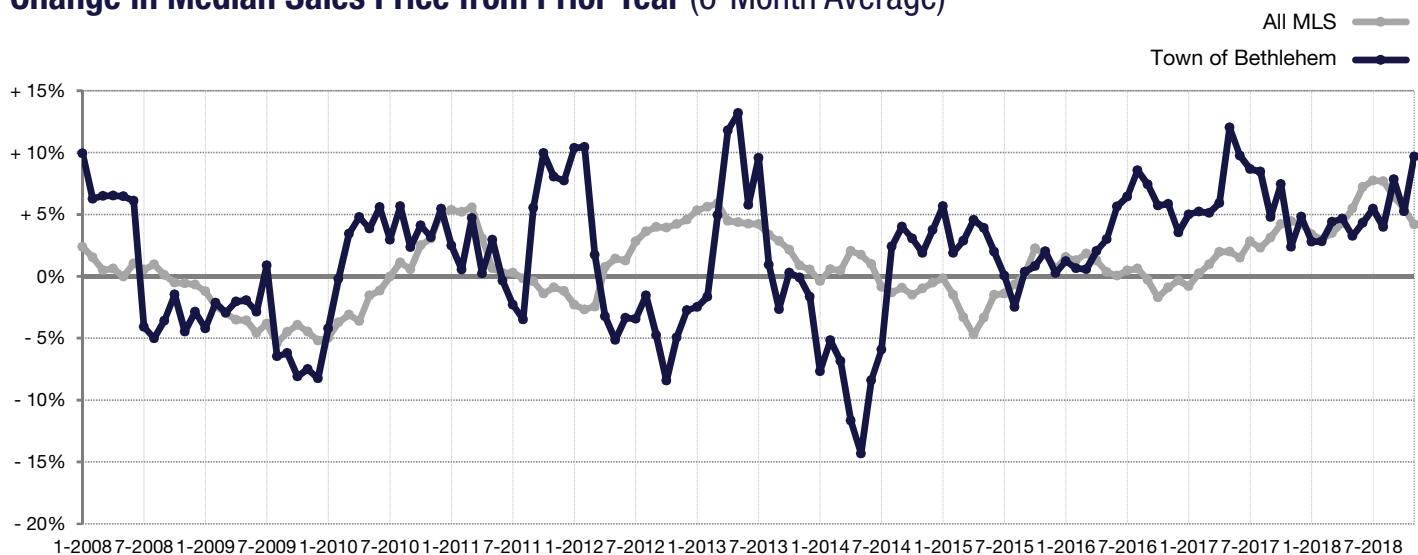


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.