

Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

- 11.1%

+ 15.4%

+ 10.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	54	48	- 11.1%	875	934	+ 6.7%
Closed Sales	52	60	+ 15.4%	611	652	+ 6.7%
Median Sales Price*	\$285,000	\$314,950	+ 10.5%	\$293,623	\$307,250	+ 4.6%
Percent of Original List Price Received*	100.4%	98.1%	- 2.3%	98.4%	98.7%	+ 0.3%
Days on Market Until Sale	40	60	+ 49.7%	40	39	- 1.4%
Inventory of Homes for Sale	178	258	+ 44.9%	--	--	--
Months Supply of Inventory	3.1	4.5	+ 43.9%	--	--	--

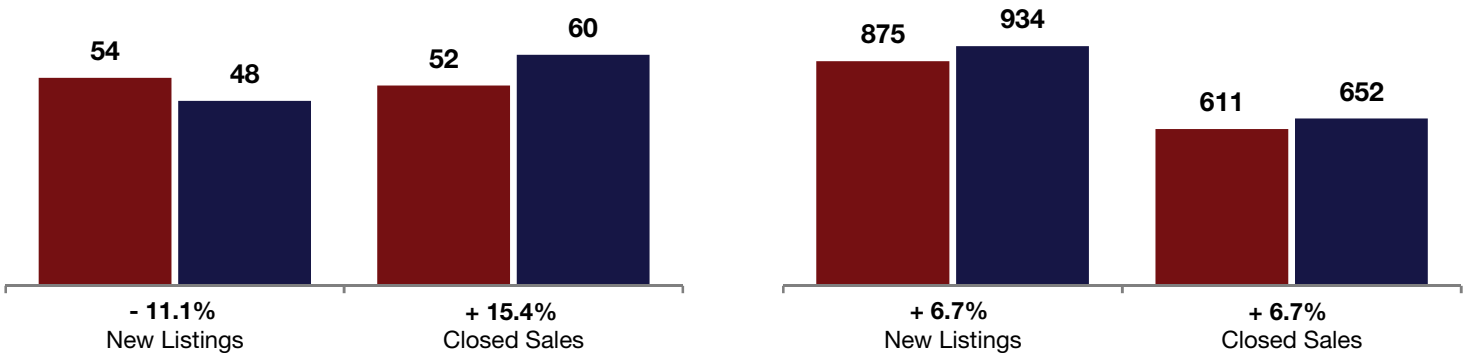
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

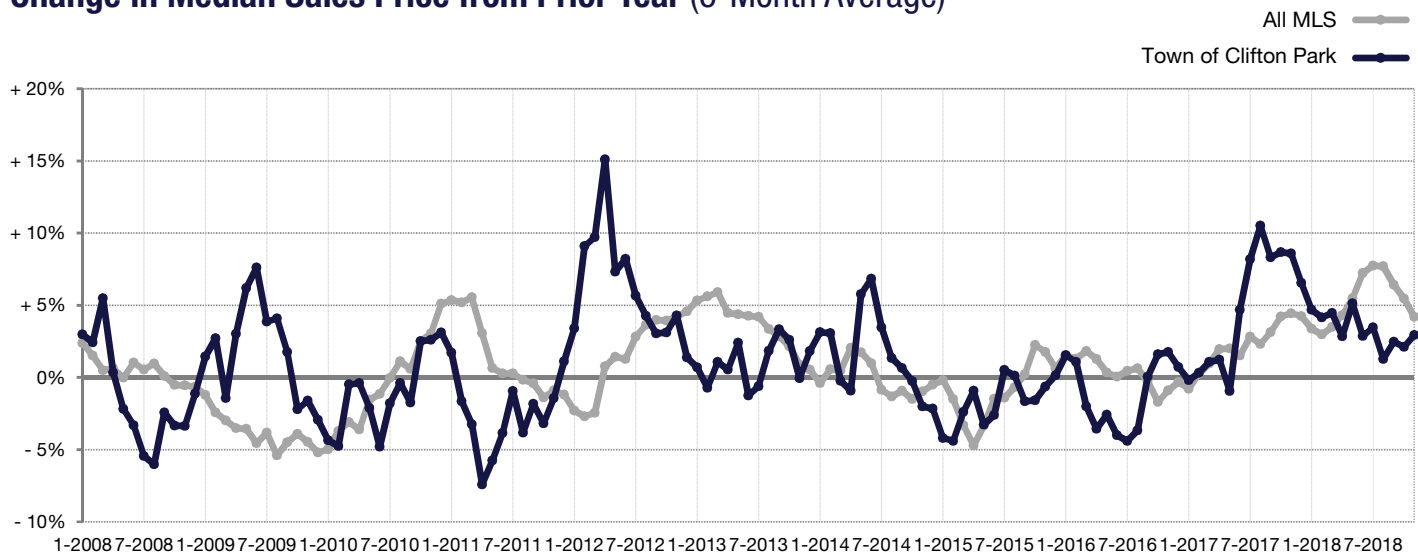
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.