

Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 4.3%

Change in
New Listings

- 38.1%

Change in
Closed Sales

- 1.7%

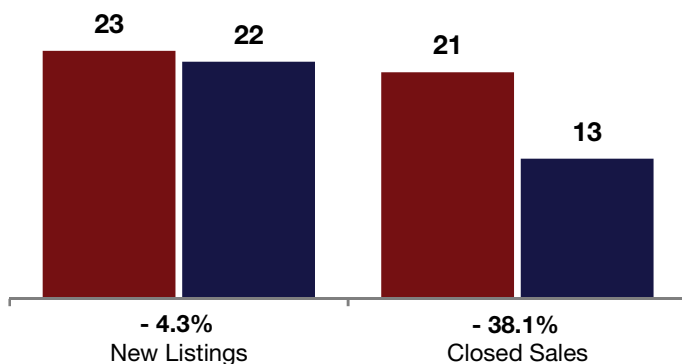
Change in
Median Sales Price

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	23	22	- 4.3%	322	314	- 2.5%
Closed Sales	21	13	- 38.1%	238	188	- 21.0%
Median Sales Price*	\$300,000	\$295,000	- 1.7%	\$325,000	\$346,000	+ 6.5%
Percent of Original List Price Received*	92.2%	93.7%	+ 1.6%	98.7%	97.9%	- 0.8%
Days on Market Until Sale	88	68	- 22.3%	60	55	- 8.8%
Inventory of Homes for Sale	112	116	+ 3.6%	--	--	--
Months Supply of Inventory	5.4	7.0	+ 28.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

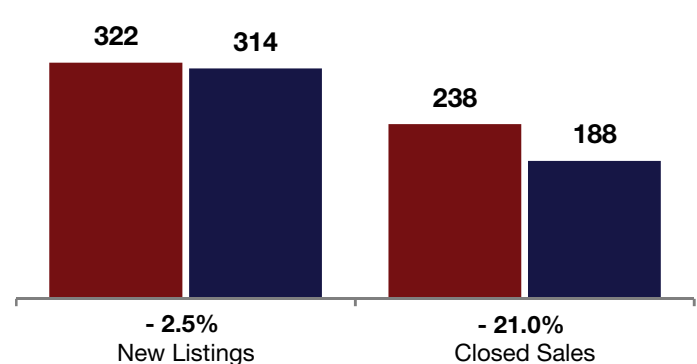
November

■ 2017 ■ 2018

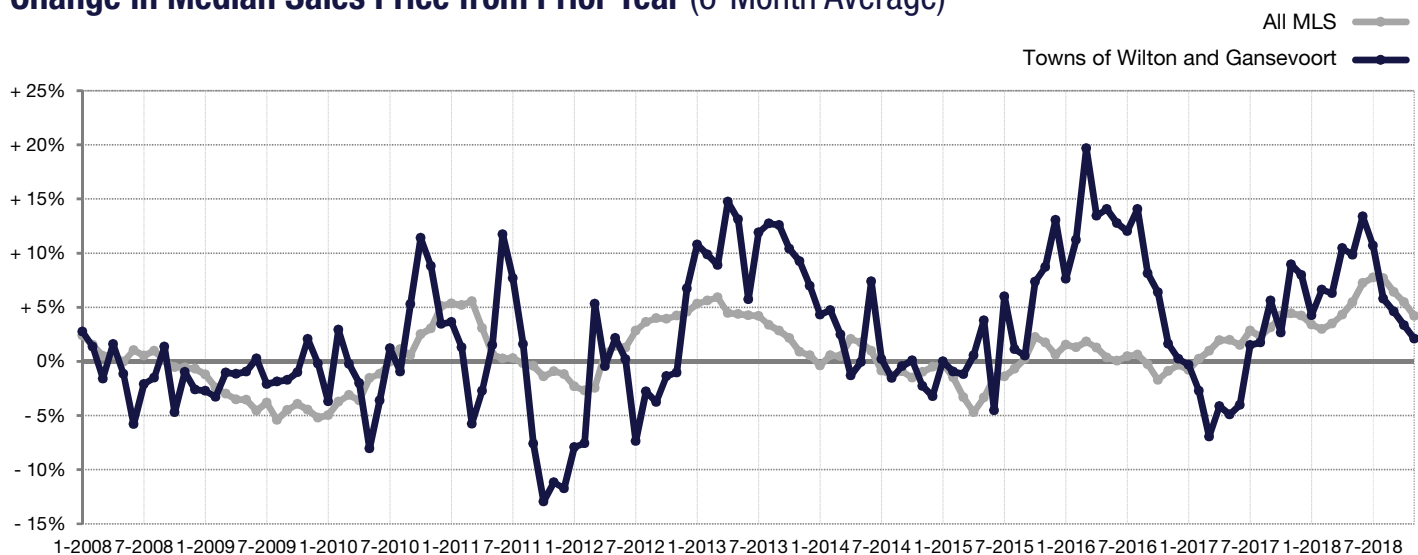


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.