

# Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 51.3%**

Change in  
New Listings

**- 33.3%**

Change in  
Closed Sales

**+ 22.0%**

Change in  
Median Sales Price

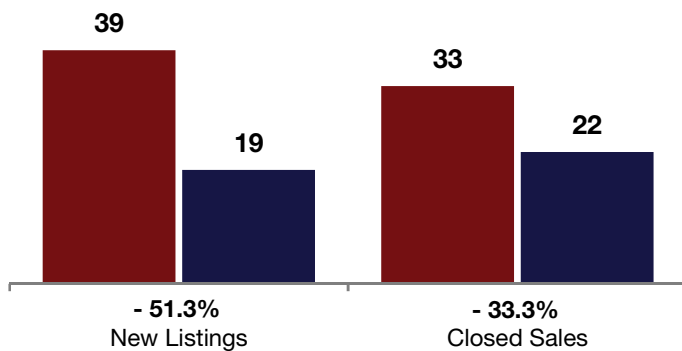
## Washington County

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	39	19	- 51.3%	550	477	- 13.3%
Closed Sales	33	22	- 33.3%	347	311	- 10.4%
Median Sales Price*	\$143,500	<b>\$175,000</b>	+ 22.0%	\$145,485	<b>\$148,400</b>	+ 2.0%
Percent of Original List Price Received*	92.5%	<b>93.9%</b>	+ 1.6%	90.9%	<b>91.6%</b>	+ 0.8%
Days on Market Until Sale	88	<b>83</b>	- 6.0%	109	<b>107</b>	- 1.8%
Inventory of Homes for Sale	250	<b>195</b>	- 22.0%	--	--	--
Months Supply of Inventory	8.0	<b>6.8</b>	- 14.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2017 ■ 2018

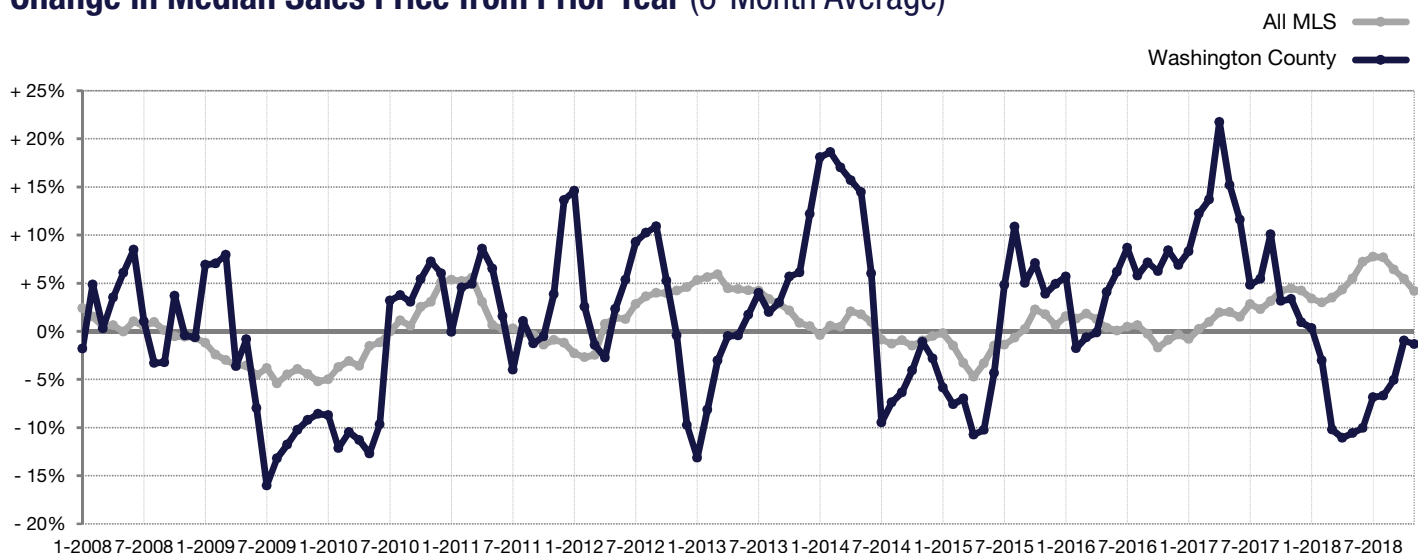


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.