

Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 46.2%

- 27.9%

+ 63.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

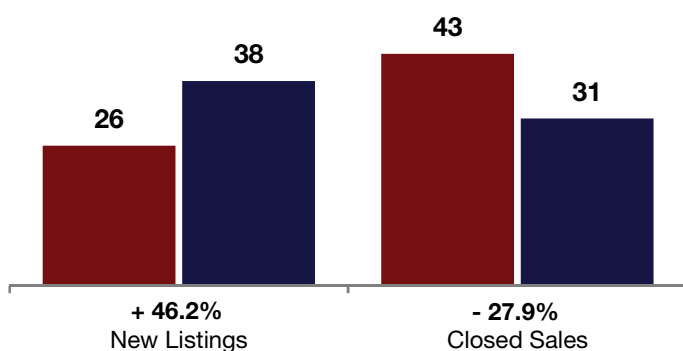
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	26	38	+ 46.2%	725	760	+ 4.8%
Closed Sales	43	31	- 27.9%	506	470	- 7.1%
Median Sales Price*	\$103,000	\$168,662	+ 63.7%	\$109,150	\$118,000	+ 8.1%
Percent of Original List Price Received*	91.9%	91.6%	- 0.4%	90.9%	90.8%	- 0.0%
Days on Market Until Sale	65	58	- 10.1%	100	86	- 14.2%
Inventory of Homes for Sale	245	245	0.0%	--	--	--
Months Supply of Inventory	6.0	5.9	- 2.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

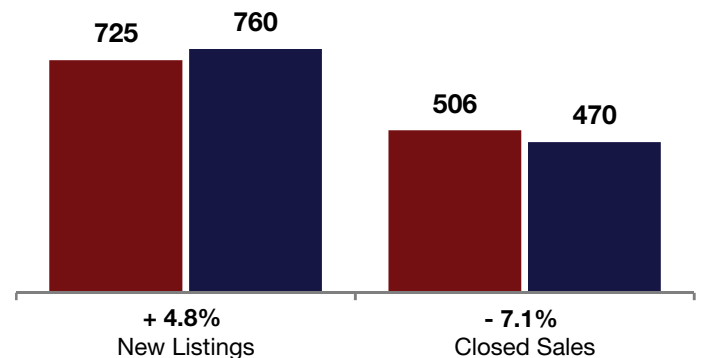
December

■ 2017 ■ 2018

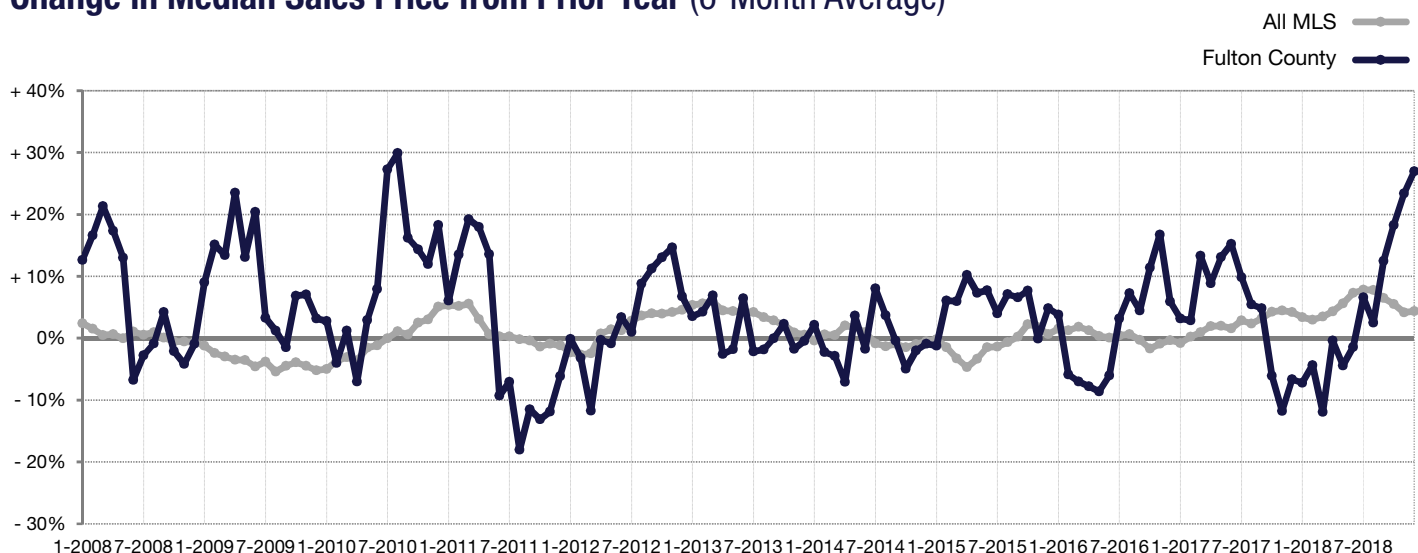


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.