## Local Market Update – December 2018 A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®

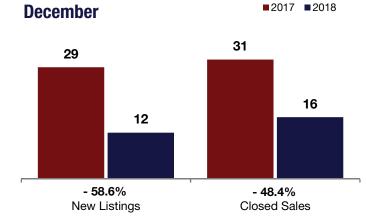


## - 58.6% - 48.4% + 22.6%

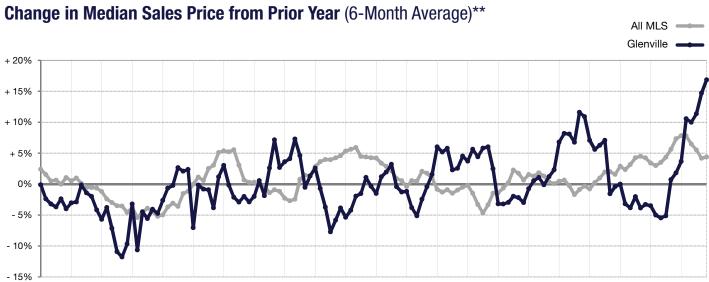
Glenville	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	<b>Median Sales Price</b>

	December		Year to Date			
	2017	2018	+/-	2017	2018	+/-
New Listings	29	12	- 58.6%	418	388	- 7.2%
Closed Sales	31	16	- 48.4%	284	270	- 4.9%
Median Sales Price*	\$175,000	\$214,500	+ 22.6%	\$189,950	\$215,000	+ 13.2%
Percent of Original List Price Received*	95.0%	97.6%	+ 2.8%	95.4%	97.3%	+ 2.0%
Days on Market Until Sale	56	36	- 35.8%	52	38	- 27.4%
Inventory of Homes for Sale	68	76	+ 11.8%			
Months Supply of Inventory	2.8	3.3	+ 21.2%			

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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