Local Market Update – December 2018 A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®

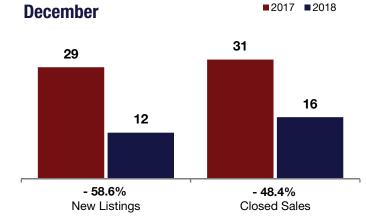


- 58.6% - 48.4% + 22.6%

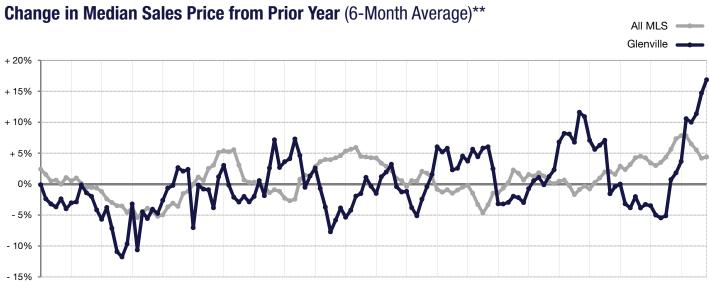
| Glenville | Change in | Change in | Change in |
|-----------|---------------------|--------------|---------------------------|
| | New Listings | Closed Sales | Median Sales Price |
| | | | |

| | December | | Year to Date | | | |
|--|-----------|-----------|--------------|-----------|-----------|---------|
| | 2017 | 2018 | +/- | 2017 | 2018 | +/- |
| New Listings | 29 | 12 | - 58.6% | 418 | 388 | - 7.2% |
| Closed Sales | 31 | 16 | - 48.4% | 284 | 270 | - 4.9% |
| Median Sales Price* | \$175,000 | \$214,500 | + 22.6% | \$189,950 | \$215,000 | + 13.2% |
| Percent of Original List Price Received* | 95.0% | 97.6% | + 2.8% | 95.4% | 97.3% | + 2.0% |
| Days on Market Until Sale | 56 | 36 | - 35.8% | 52 | 38 | - 27.4% |
| Inventory of Homes for Sale | 68 | 76 | + 11.8% | | | |
| Months Supply of Inventory | 2.8 | 3.3 | + 21.2% | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







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