Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

- 18.0% - 25.0%

Year to Date

- 6.6%

Change in **New Listings**

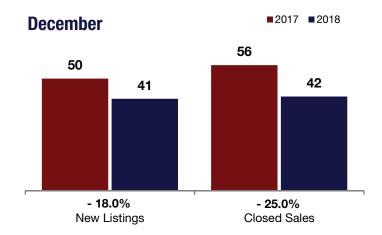
Change in Closed Sales

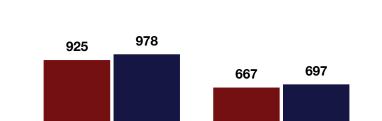
Change in Median Sales Price

December Year to Date

	2017	2018	+/-	2017	2018	+/-
New Listings	50	41	- 18.0%	925	978	+ 5.7%
Closed Sales	56	42	- 25.0%	667	697	+ 4.5%
Median Sales Price*	\$280,194	\$261,700	- 6.6%	\$291,450	\$305,000	+ 4.6%
Percent of Original List Price Received*	98.0%	97.9%	- 0.0%	98.4%	98.7%	+ 0.3%
Days on Market Until Sale	48	46	- 4.9%	40	39	- 2.5%
Inventory of Homes for Sale	168	225	+ 33.9%			
Months Supply of Inventory	3.0	4.0	+ 32.7%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

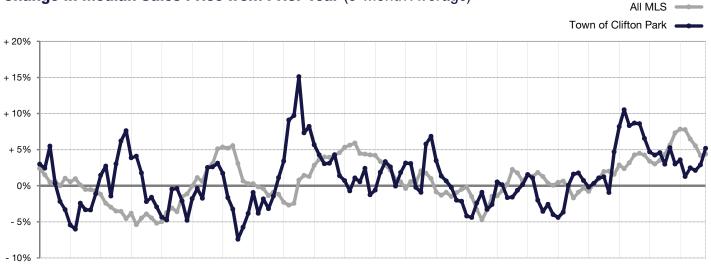




+ 5.7% New Listings + 4.5% Closed Sales

■2017 ■2018

Change in Median Sales Price from Prior Year (6-Month Average)**



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20180-20