

Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 16.7%

Change in
New Listings

- 40.0%

Change in
Closed Sales

+ 42.5%

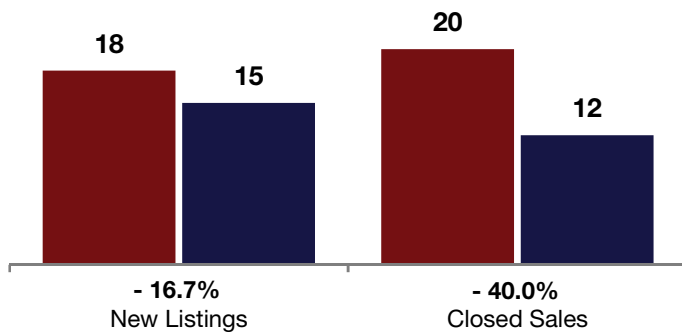
Change in
Median Sales Price

	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	18	15	- 16.7%	340	329	- 3.2%
Closed Sales	20	12	- 40.0%	259	199	- 23.2%
Median Sales Price*	\$315,855	\$450,000	+ 42.5%	\$325,000	\$349,000	+ 7.4%
Percent of Original List Price Received*	96.6%	100.4%	+ 4.0%	98.6%	98.0%	- 0.6%
Days on Market Until Sale	61	52	- 15.9%	60	55	- 8.4%
Inventory of Homes for Sale	107	105	- 1.9%	--	--	--
Months Supply of Inventory	5.3	6.4	+ 20.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

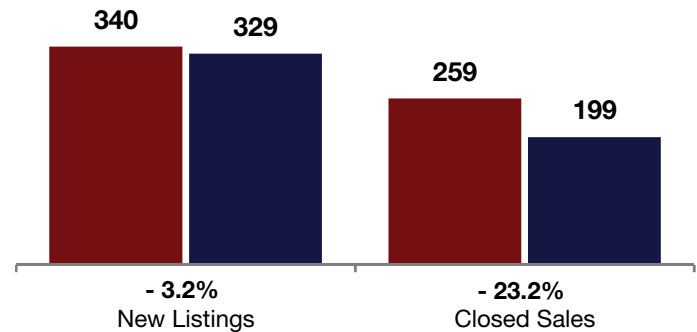
December

■ 2017 ■ 2018

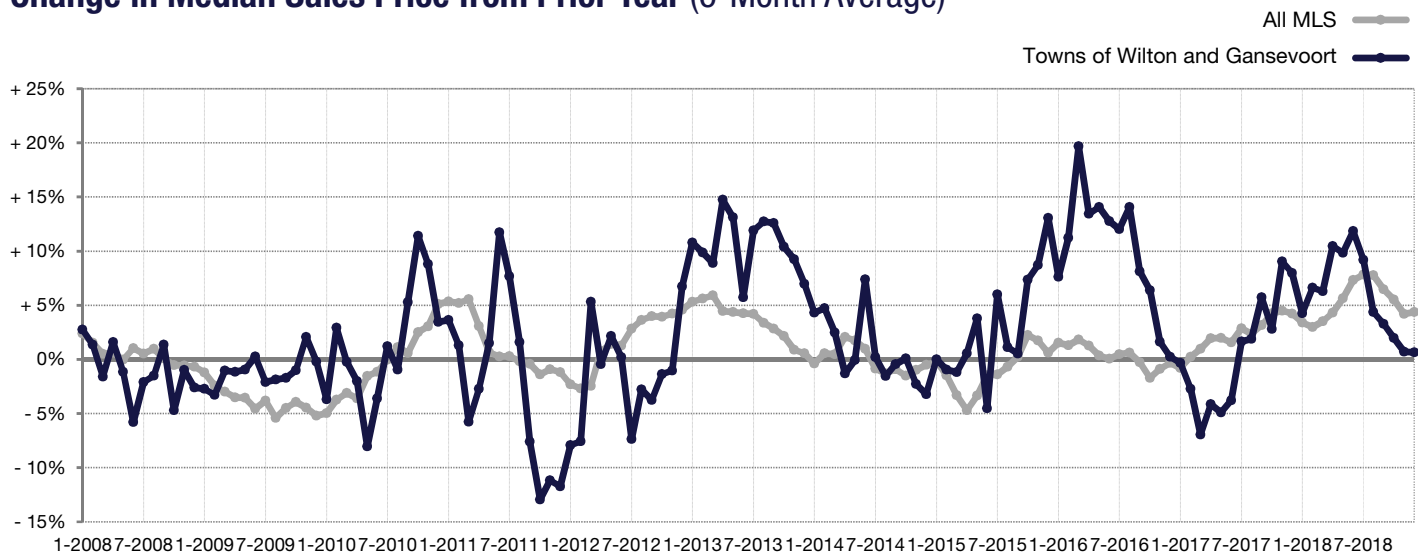


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.