

# Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Washington County

**+ 27.3%**

Change in  
New Listings

**+ 7.7%**

Change in  
Closed Sales

**+ 15.1%**

Change in  
Median Sales Price

### December

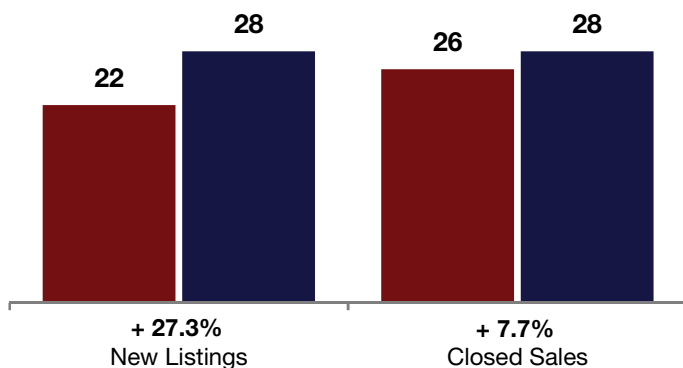
### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	22	28	+ 27.3%	573	506	- 11.7%
Closed Sales	26	28	+ 7.7%	373	342	- 8.3%
Median Sales Price*	\$139,430	\$160,500	+ 15.1%	\$144,549	\$152,000	+ 5.2%
Percent of Original List Price Received*	90.0%	94.4%	+ 4.9%	90.8%	91.9%	+ 1.2%
Days on Market Until Sale	111	70	- 37.3%	109	103	- 5.6%
Inventory of Homes for Sale	238	182	- 23.5%	--	--	--
Months Supply of Inventory	7.5	6.3	- 16.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

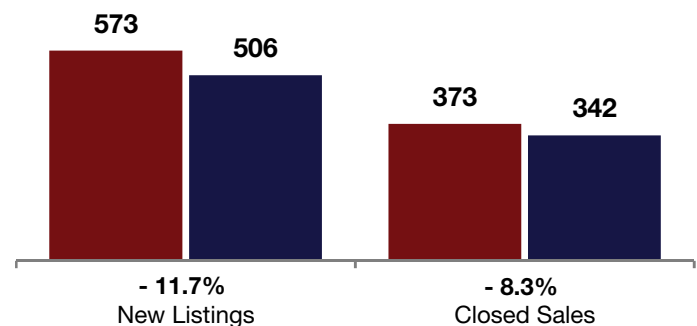
### December

■ 2017 ■ 2018

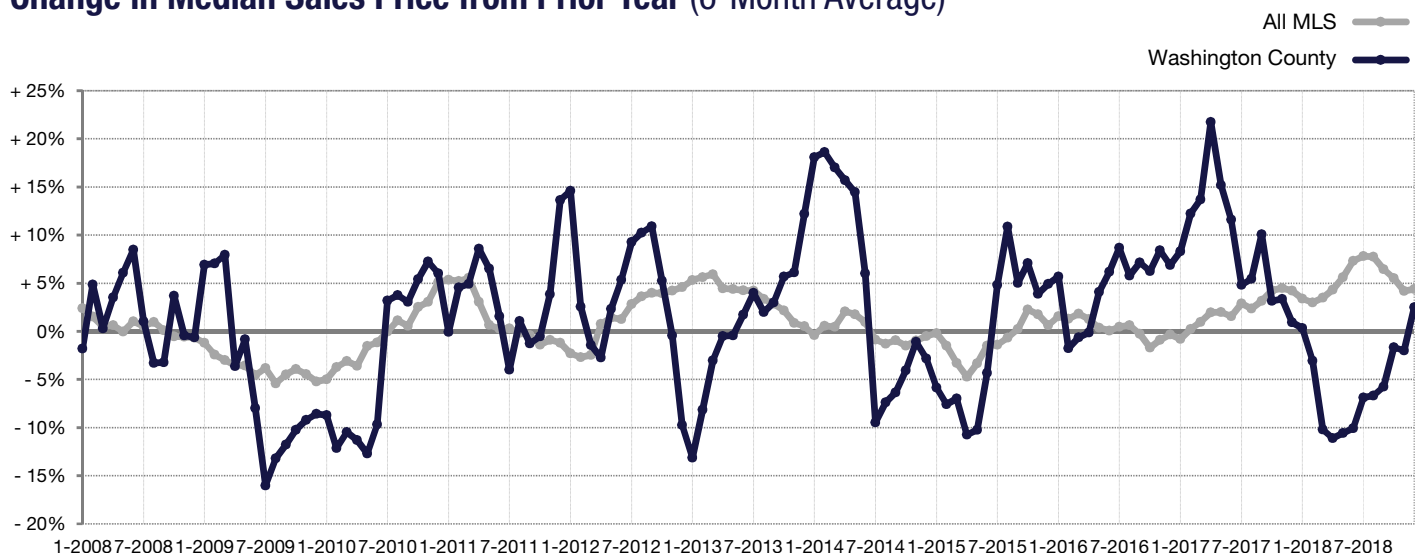


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.