

Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Niskayuna

+ 91.3%

Change in
New Listings

+ 27.8%

Change in
Closed Sales

+ 8.3%

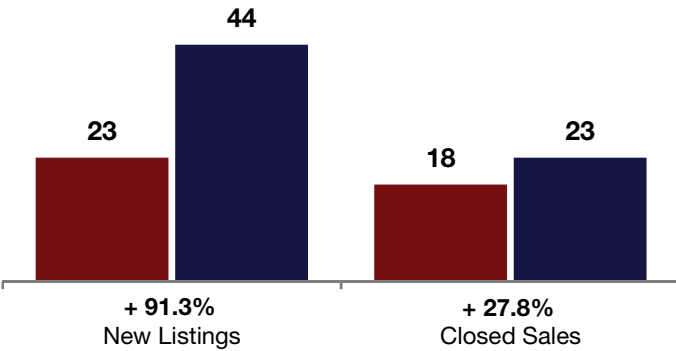
Change in
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	23	44	+ 91.3%	23	44	+ 91.3%
Closed Sales	18	23	+ 27.8%	18	23	+ 27.8%
Median Sales Price*	\$230,000	\$249,000	+ 8.3%	\$230,000	\$249,000	+ 8.3%
Percent of Original List Price Received*	89.5%	95.0%	+ 6.2%	89.5%	95.0%	+ 6.2%
Days on Market Until Sale	83	47	- 43.3%	83	47	- 43.3%
Inventory of Homes for Sale	90	125	+ 38.9%	--	--	--
Months Supply of Inventory	3.0	3.9	+ 29.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

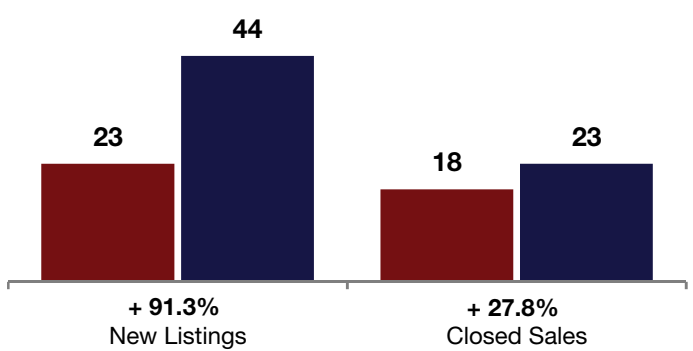
January

■ 2018 ■ 2019

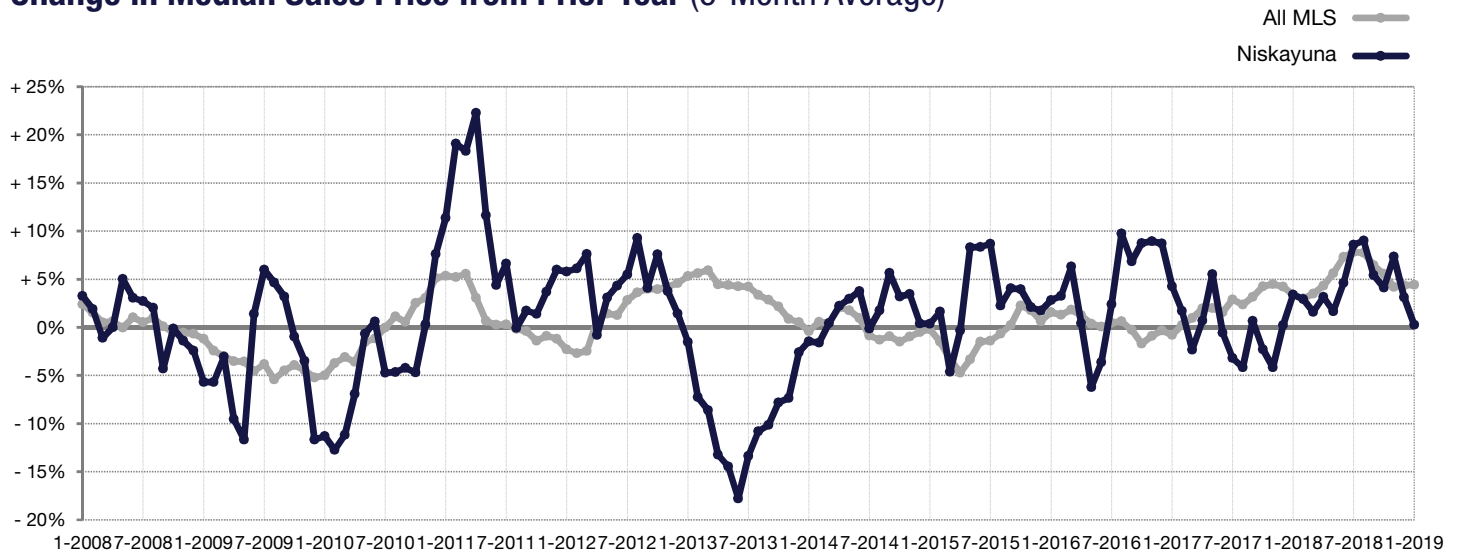


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.