

Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 4.4%

Change in
New Listings

+ 47.4%

Change in
Closed Sales

+ 4.5%

Change in
Median Sales Price

Town of Bethlehem

January

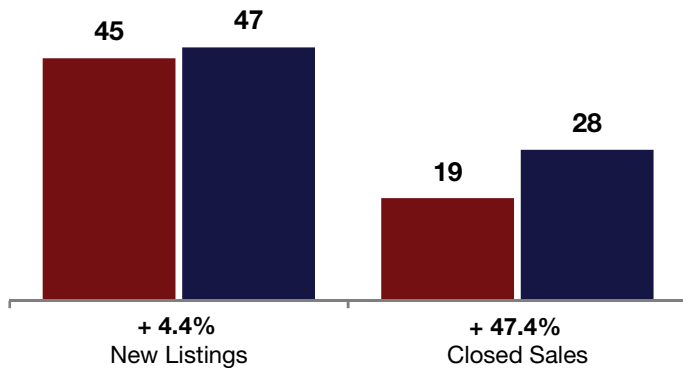
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	45	47	+ 4.4%	45	47	+ 4.4%
Closed Sales	19	28	+ 47.4%	19	28	+ 47.4%
Median Sales Price*	\$265,000	\$276,900	+ 4.5%	\$265,000	\$276,900	+ 4.5%
Percent of Original List Price Received*	95.5%	98.7%	+ 3.3%	95.5%	98.7%	+ 3.3%
Days on Market Until Sale	37	28	- 24.5%	37	28	- 24.5%
Inventory of Homes for Sale	142	158	+ 11.3%	--	--	--
Months Supply of Inventory	3.6	4.0	+ 11.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

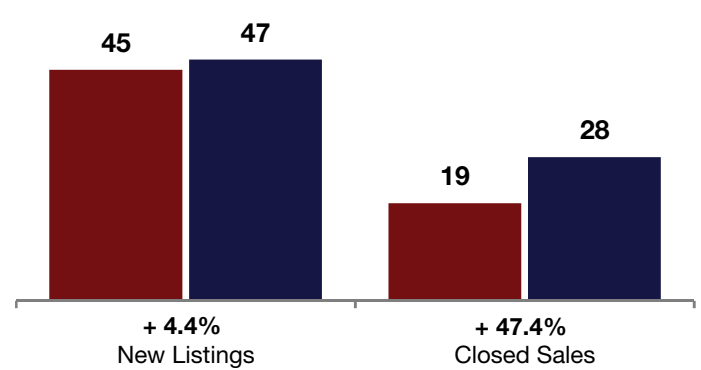
January

■ 2018 ■ 2019

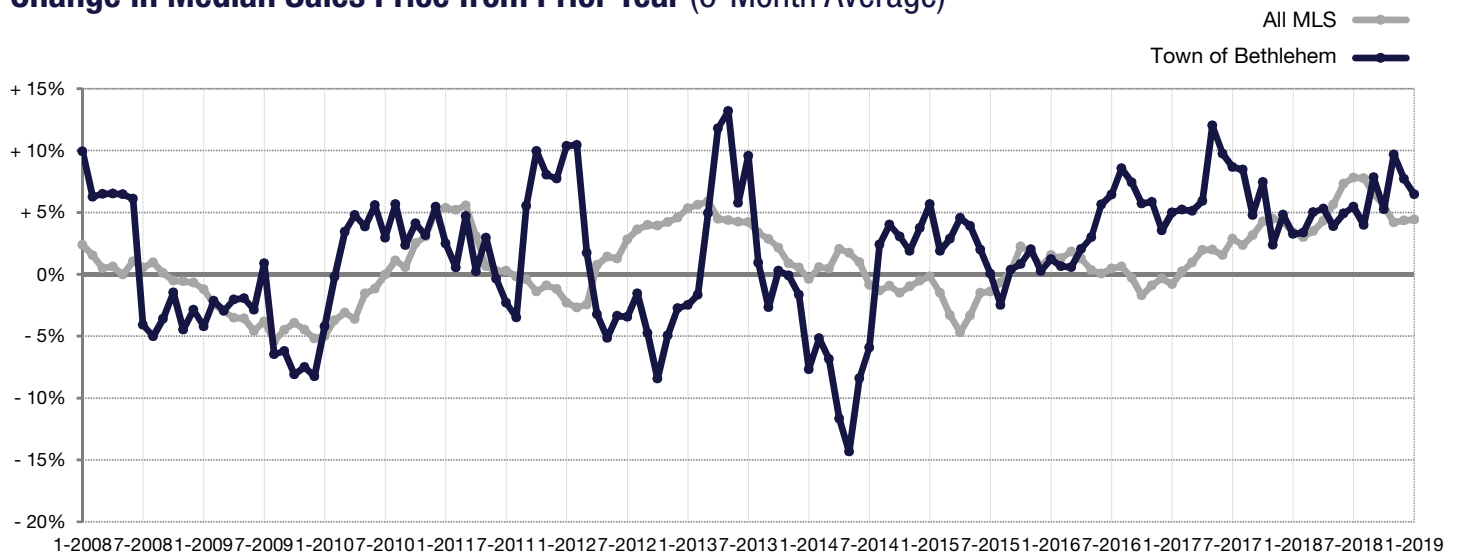


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.