

Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 59.3%

- 13.8%

- 8.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

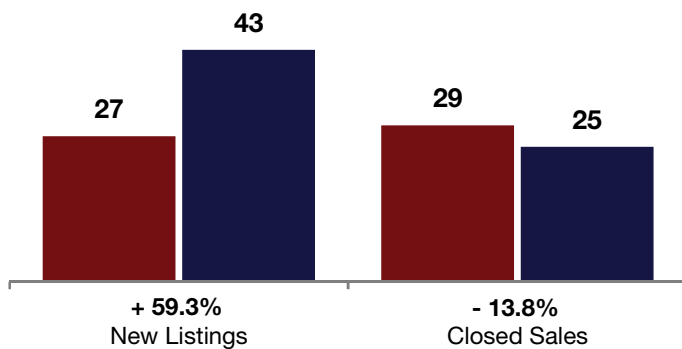
Town of Guilderland

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	27	43	+ 59.3%	27	43	+ 59.3%
Closed Sales	29	25	- 13.8%	29	25	- 13.8%
Median Sales Price*	\$280,000	\$255,000	- 8.9%	\$280,000	\$255,000	- 8.9%
Percent of Original List Price Received*	96.6%	94.6%	- 2.0%	96.6%	94.6%	- 2.0%
Days on Market Until Sale	48	36	- 24.8%	48	36	- 24.8%
Inventory of Homes for Sale	98	116	+ 18.4%	--	--	--
Months Supply of Inventory	3.1	3.7	+ 17.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

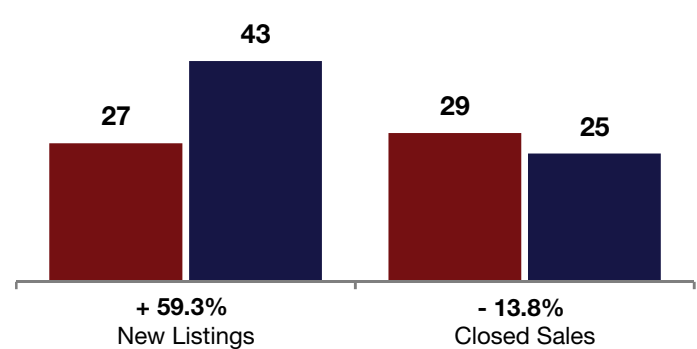
January

■ 2018 ■ 2019

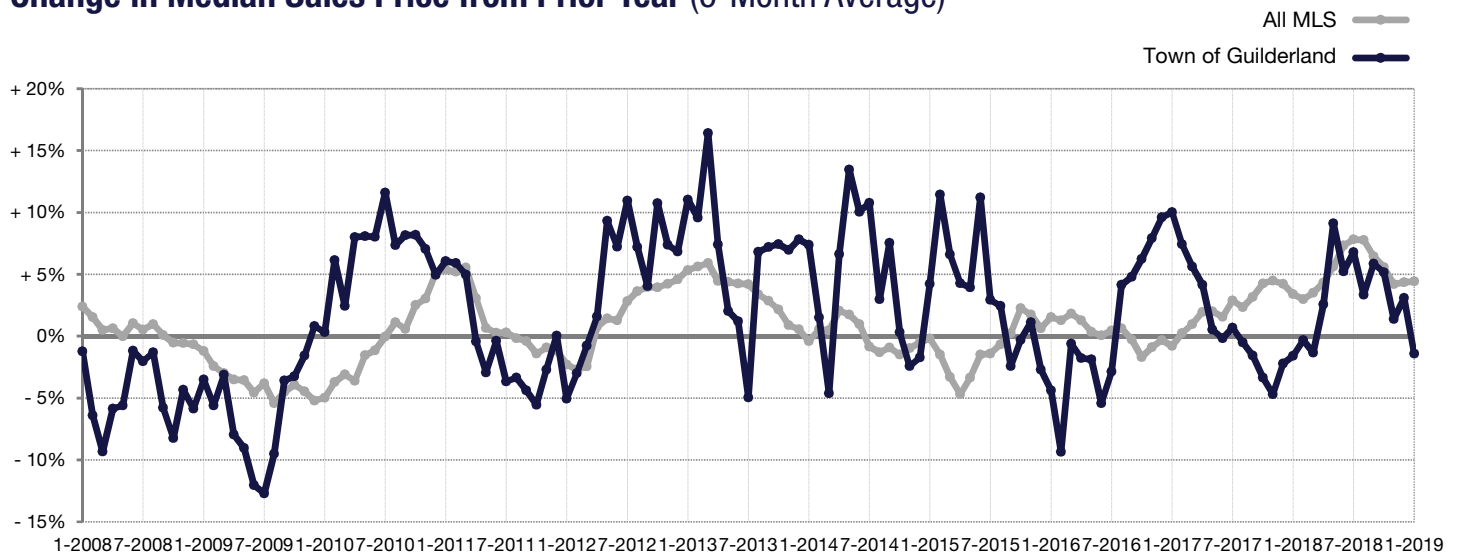


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.