

# Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**+ 21.1%**

**- 46.7%**

**+ 7.1%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### January

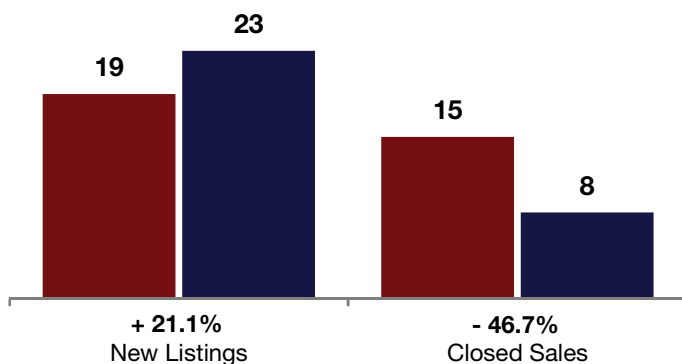
### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	19	23	+ 21.1%	19	23	+ 21.1%
Closed Sales	15	8	- 46.7%	15	8	- 46.7%
Median Sales Price*	\$368,906	\$395,192	+ 7.1%	\$368,906	\$395,192	+ 7.1%
Percent of Original List Price Received*	101.7%	102.1%	+ 0.4%	101.7%	102.1%	+ 0.4%
Days on Market Until Sale	31	58	+ 89.5%	31	58	+ 89.5%
Inventory of Homes for Sale	100	107	+ 7.0%	--	--	--
Months Supply of Inventory	4.9	6.4	+ 30.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

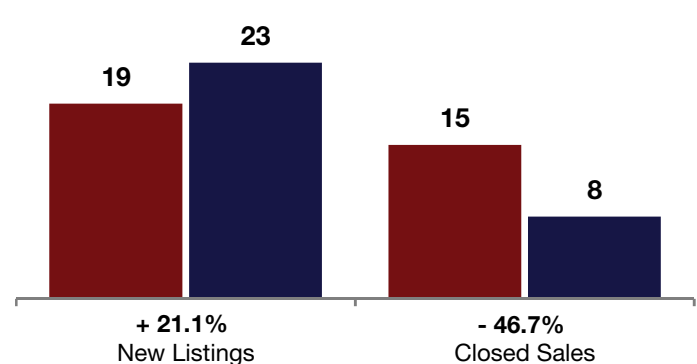
### January

■ 2018 ■ 2019

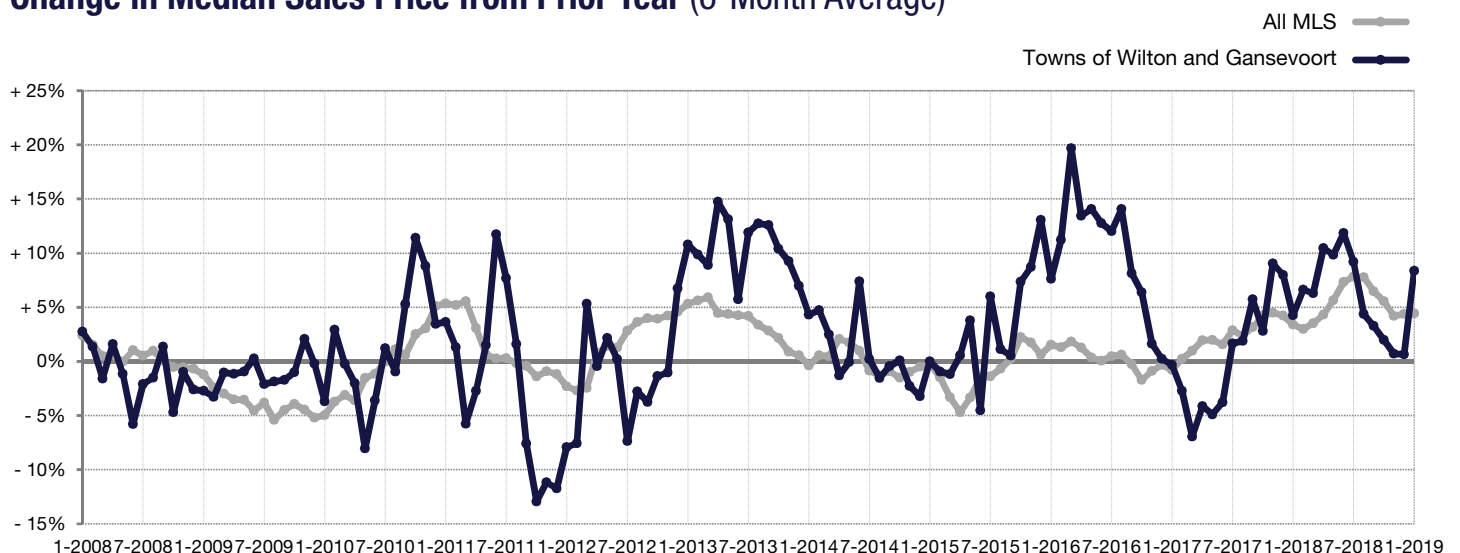


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.